

8 February 2022

# **Thailand Results Review**

Communications | Telecommunications

# Neutral (from Buy)

Target Price (Return): THB230.00 (5.0%)
Price (Market Cap): THB219.00 (USD19,744m)
ESG score: 3.30 (out of 4)
Avg Daily Turnover (THB/USD) 1,284m/38.5m

# Analysts

Jeffrey Tan +603 9280 8863 jeffrey.tan@rhbgroup.com



Kasamapon Hamnilrat +66 2088 9739 kasampon.ha@rhbgroup.com



#### **Share Performance (%)**

	YTD	1m	3m	6m	12m
Absolute	(4.8)	(0.9)	14.1	24.4	28.8
Relative	(6.0)	(2.1)	11.0	14.2	16.7
52-wk Price low	/high (THB	)		164	- 230

#### 

Source: Bloomberg

# Upside Risks In The Price; D/G To NEUTRAL

Advanced Info Service (ADVANC TB)

• D/G NEUTRAL from Buy, new DCF-derived THB230.00 TP from THB210.00, 5% upside and 3.4% yield. 4Q/FY21 results met our and Street's estimates with mobile services topline up for a second straight quarter. We see upside risks from the reopening of the economy being priced-in with 5G-related opex, as well as sustained capex exerting pressure on margins going forward. Key downside risks: Competition, earnings surprises, and higher-than-expected capex. Our TP has incorporated a 2% ESG premium based on our in-house methodology.

- 4Q21 core earnings were flat QoQ (-6.5% YoY) as stronger EBITDA was offset by higher depreciation and tax expense, which brought full-year core earnings to THB26.6bn (-3% YoY) or 99-102% of our and Street's forecasts. A THB7.60 FY21 DPS reflects an 85% payout or 3.5% yield, ie in line.
- Overall service revenue gained 2 % QoQ (+1.1% YTD), driven largely by fixed broadband (FBB) (+4.6% QoQ, +21% YTD) and other service revenue (+8% QoQ, +16% YTD). EBITDA was well managed on tight opex and despite ongoing 5G investments it portends downside risks as marketing spend plays catch-up. Advanced Info Service continued to garner the lion's share of industry FBB subs additions (FY21: +0.43m) with a cumulative base of 1.77m in 4Q21 on good upselling efforts (bundling) and expanding fibre footprint (c.8m home passes). Management targets home passes of 11m in FY22 with a ramp-up in bundling efforts as a retention strategy. We expect FBB and enterprise segments to extend their double-digit growth going forward on strong demand and enterprise digitalisation efforts.
- Mobile service revenue was up for the second quarter in a row (+1.3% QoQ), the highest since COVID-19's onset, supported by the lifting of population restrictions, stronger subs additions, and 5G ARPU uplift. 5G subs base at 2.2m was ahead of the 2m internal target (5% of overall subs base) as population coverage widened to 76% (77 cities). Tight competition and a focus on affordability (entry-level unlimited data plans) saw further data yields (revenue per MB) compression, down 6.4% QoQ (-31% YTD) to THB0.01.
- Forecast and guidance. AIS guided for a stronger rebound in core service revenue (excluding interconnect) for FY22 of mid-single-digit growth while EBITDA is projected to grow by low-single-digits (implying further margins erosion) from growth-related opex (to maintain 5G leadership), marketing spend, and IT transformation. Capex is guided at THB30-35bn with c.THB7bn for FBB expansion. Management is upbeat on the data centre tie-up with Singtel (ST SP, BUY, TP: SGD3.37) and Gulf Energy (GULF TB, NR), given the longer-term extended synergies to be extracted. We raise FY22F-23F core earnings 6-8% post the results call, mainly to factor in stronger FBB and enterprise growth. FY24F earnings are introduced.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (THBm)	172,890	181,333	181,683	186,601	191,308
Recurring net profit (THBm)	27,434	26,683	28,801	30,429	30,166
Recurring net profit growth (%)	(13.3)	(2.7)	7.9	5.7	(0.9)
Recurring P/E (x)	23.74	24.41	22.61	21.40	21.59
P/B (x)	8.6	8.0	7.4	6.8	6.3
P/CF (x)	9.30	9.14	9.06	7.97	7.57
Dividend Yield (%)	3.2	3.5	3.4	3.5	3.4
EV/EBITDA (x)	8.03	7.66	7.28	6.80	6.54
Return on average equity (%)	37.9	34.2	33.9	33.1	30.3
Net debt to equity (%)	105.2	74.5	58.9	34.0	18.4

Source: Company data, RHB

### Overall ESG Score: 3.30 (out of 4)

#### E: GOOD

AIS provides a comprehensive disclosure of its emissions and energy consumption figures. It has managed to reduce emissions with significant efficiency gains, and is targeting a reduction of 90% greenhouse gas emissions intensity in 2023 vs the baseline set in 2015. AIS has also partnered with the Natural Resources & Environment Ministry to set up e-waste drop points as part of a "Thais Say No to E-Waste" programme.

#### S: GOOD

AIS leverages its digital infrastructure and solutions to help bridge the digital divide within the society by implementing a range of policies and projects while working closely with relevant agencies to achieve lasting results. The company has also won numerous awards for its human capital management and enjoys a high retention rate — signifying a strong level of employee satisfaction. Female employees make up 60% of the total.

#### G: EXCELLENT

The board is made up of 11 directors from multi-disciplinary backgrounds, of which 46% are independent. There is only one female director. The investor relations department provides regular updates to the investment community, embodying good transparency and disclosure practices.



## **Financial Exhibits**

Asia Thailand Communications **Advanced Info Service** 

ADVANC TB Neutral

Valuation basis

DCF (WACC: 8.43%, TG: 1%)

#### Key drivers

Strong FBB growth from bundling efforts and the expanded footprint and ARPU uplift from 5G services.

#### Downside risks:

- i. Competition;
   ii. Weaker-than-expected recovery in the economy;
- iii. Higher-than-expected capex and monetisation challenges.

#### Upside risks:

- i. Stronger-than-expected earnings;ii. Lower-than-expected capex.

#### **Company Profile**

AIS is the leading integrated telecommunication services provider in Thailand offering mobile, fibre broadband, and enterprise services. Singtel has a direct 23.3% stake in the company.

Financial summary (THB)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring EPS	9.23	8.97	9.68	10.23	10.14
DPS	6.92	7.69	7.39	7.58	7.55
BVPS	25.41	27.51	29.57	32.22	34.82
Return on average equity (%)	37.9	34.2	33.9	33.1	30.3

Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring P/E (x)	23.74	24.41	22.61	21.40	21.59
P/B (x)	8.6	8.0	7.4	6.8	6.3
FCF Yield (%)	6.4	7.0	4.9	6.4	5.5
Dividend Yield (%)	3.2	3.5	3.4	3.5	3.4
EV/EBITDA (x)	8.03	7.66	7.28	6.80	6.54
EV/EBIT (x)	18.65	17.97	17.33	16.50	16.52

Income statement (THBm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover	172,890	181,333	181,683	186,601	191,308
Gross profit	63,519	60,884	62,545	62,995	63,517
EBITDA	91,030	93,009	96,594	100,483	102,436
Depreciation and amortisation	(51,842)	(53,374)	(56,022)	(59,041)	(61,854)
Operating profit	39,188	39,635	40,572	41,443	40,582
Net interest	(5,917)	(5,626)	(4,066)	(2,969)	(2,450)
Pre-tax profit	32,518	32,889	35,183	37,173	36,851
Taxation	(5,089)	(5,969)	(6,386)	(6,747)	(6,688)
Reported net profit	27,434	26,922	28,801	30,429	30,166
Recurring net profit	27,434	26,683	28,801	30,429	30,166

Cash flow (THBm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Change in working capital	(2,041)	(784)	(12,961)	(7,754)	(6,005)
Cash flow from operations	69,984	71,279	71,859	81,713	86,011
Capex	(28,057)	(25,786)	(40,000)	(40,000)	(50,000)
Cash flow from investing activities	(55,021)	(45,572)	(40,000)	(40,000)	(50,000)
Dividends paid	(20,219)	21,203	(22,686)	(22,542)	(22,450)
Cash flow from financing activities	(16,147)	20,831	(43,080)	(36,815)	(29,072)
Cash at beginning of period	19,637	18,421	12,739	1,473	6,274
Net change in cash	(1,184)	46,539	(11,221)	4,898	6,939
Ending balance cash	18,425	65,001	1,671	6,662	13,642

Balance sheet (THBm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total cash and equivalents	18,421	12,739	1,473	6,274	13,047
Tangible fixed assets	122,518	117,844	118,903	115,116	114,093
Total investments	110	110	110	110	110
Total assets	350,171	356,222	328,981	315,425	310,999
Short-term debt	18,748	0	(2,044)	(3,481)	(4,160)
Total long-term debt	79,301	73,697	55,301	42,368	36,258
Total liabilities	274,481	274,397	241,045	219,604	207,465
Total equity	75,689	81,825	87,937	95,821	103,533
Total liabilities & equity	350,171	356,222	328,981	315,425	310,999

Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Revenue growth (%)	(4.4)	4.9	0.2	2.7	2.5
Recurrent EPS growth (%)	(13.3)	(2.7)	7.9	5.7	(0.9)
Gross margin (%)	36.7	33.6	34.4	33.8	33.2
Operating EBITDA margin (%)	52.7	51.3	53.2	53.8	53.5
Net profit margin (%)	15.9	14.8	15.9	16.3	15.8
Dividend payout ratio (%)	75.0	84.9	76.3	74.1	74.4
Capex/sales (%)	16.2	14.2	22.0	21.4	26.1
Interest cover (x)	6.62	7.05	9.98	13.96	16.56

Source: Company data, RHB



## 8 February 2022

Figure 1: Results review table

FYE Dec (THBm)	4Q20	3Q21	4Q21	QoQ (%)	YoY (%)	FY20	FY21	YoY (%)	Comments
Revenue	46,074.0	42,377.0	50,338.0	18.8	9.3	172,890	181,333	4.9	Growth across all segments with seasonally higher handset sales.
EBITDA	22,234.0	22,888.0	22,934.0	0.2	3.1	89,399	91,408	2.2	Cost optimisation.
EBITDA margin (%)	48.3	54.0	45.6			51.7	50.4		
Depreciation	(12,596.0)	(13,055.0)	(13,158.0)	0.8	4.5	(50,211)	(51,773)	3.1	
EBIT	9,638.0	9,833.0	9,776.0	(0.6)	1.4	39,188	39,635	1.1	
EBIT margin (%)	20.9	23.2	19.4			22.7	21.9		
Interest expense	(1,358.0)	(1,413.8)	(1,366.0)	(3.4)	0.6	(5,917)	(5,626)	(4.9)	
Interest income	2,041.1	(646.7)	(25.7)	(96.0)	(101.3)	3,620	(887)	(124.5)	
Associates	0.0	0.0	0.0	nm	nm	-	-	nm	
El/others	(2,030.1)	0.0	0.0	nm	(100.0)	(4,373)	(233)	(94.7)	
Pre-tax profit	8,291.0	7,772.5	8,384.3	7.9	1.1	32,518	32,889	1.1	
Pre-tax margin (%)	18.0	18.3	16.7			19	18		
Tax	(1,128.0)	(1,399.0)	(1,522.0)	8.8	34.9	(5,089)	(5,969)	17.3	
Effective tax rate (%)	(13.6)	(18.0)	(18.2)			(16)	(18)		
Minority interest	1.0	0.6	1.0	80.5	0.0	5	3	nm	
Net profit	7,164.0	6,374.1	6,863.3	7.7	(4.2)	27,434	26,922	(1.9)	
Core profit	7,164.0	6,700.0	6,700.0	0.0	(6.5)	27,434	26,683	(2.7)	In line with our and consensus estimates.
Net margin (%)	15.5	15.8	13.3			15.9	14.7		

Source: RHB, Company data

Figure 2: Key operating metrics

Key operating metrics	4QFY20	3QFY21	4QFY21	QoQ (%)	YoY (%)	Comments
Total subscribers (m)	41.4	43.7	44.1	1.1	6.5	
Postpaid subs (m)	10.2	11.3	11.5	2.2	13.0	Strong 5G subs acquisition activities
Prepaid subs (m)	31.2	32.4	32.6	0.7	4.3	Tight competition amidst the weaker economic conditions
Blended ARPU (THB)	234	226	226	0.0	(3.4)	
Postpaid ARPU (THB)	486	470	473	0.6	(2.7)	Pre-to-post migration and competition on unlimited data plans
Prepaid ARPU (THB)	154	138	136	(1.4)	(11.7)	Price competition
Blended VoU (MB/ data sub/ month)	18,040	22,600	24,900	10.2	38.0	Growth is easing post lockdown
Postpaid VoU	21,600	26,200	27,100	3.4	25.5	
Prepaid VoU	16,470	20,900	23,500	12.4	42.7	
RMPB (THB/MB)	0.015	0.010	0.010	(6.4)	(33.6)	Price competition
Data subs (m)	27.8	31.9	31.3	(1.7)	12.8	
4G devices (m)	31.9	35.4	35.4	0.1	10.9	
FBB subs ('000)	1.3	1.7	1.8	6.2	32.5	Lion share of industry net-adds
FBB ARPU (THB)	476	455	444	(2.4)	(6.7)	Higher take-up of entry level plans

Source: RHB, Company data

## **Recommendation Chart**

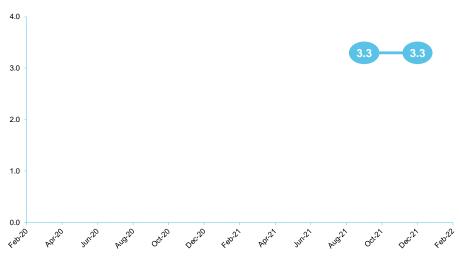


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2021-11-02	Buy	210	192
2021-08-04	Buy	205	179
2021-05-02	Buy	210	171
2020-05-17	Buy	220	189
2019-09-27	Buy	250	221
2019-08-07	Buy	227	220
2019-01-21	Buy	218	172

Source: RHB, Bloomberg

# **ESG** Rating History



Source: RHB

#### **RHB Guide to Investment Ratings**

Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels Sell: Share price may fall by more than 10% over the next 12 months

Not Rated: Stock is not within regular research coverage

#### **Investment Research Disclaimers**

RHB has issued this report for information purposes only. This report is intended for circulation amongst RHB and its affiliates' clients generally or such persons as may be deemed eligible by RHB to receive this report and does not have regard to the specific investment objectives, financial situation and the particular needs of any specific person who may receive this report. This report is not intended, and should not under any circumstances be construed as, an offer or a solicitation of an offer to buy or sell the securities referred to herein or any related financial instruments.

This report may further consist of, whether in whole or in part, summaries, research, compilations, extracts or analysis that has been prepared by RHB's strategic, joint venture and/or business partners. No representation or warranty (express or implied) is given as to the accuracy or completeness of such information and accordingly investors should make their own informed decisions before relying on the same.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to the applicable laws or regulations. By accepting this report, the recipient hereof (i) represents and warrants that it is lawfully able to receive this document under the laws and regulations of the jurisdiction in which it is located or other applicable laws and (ii) acknowledges and agrees to be bound by the limitations contained herein. Any failure to comply with these limitations may constitute a violation of applicable laws.

All the information contained herein is based upon publicly available information and has been obtained from sources that RHB believes to be reliable and correct at the time of issue of this report. However, such sources have not been independently verified by RHB and/or its affiliates and this report does not purport to contain all information that a prospective investor may require. The opinions expressed herein are RHB's present opinions only and are subject to change without prior notice. RHB is not under any obligation to update or keep current the information and opinions expressed herein or to provide the recipient with access to any additional information. Consequently, RHB does not guarantee, represent or warrant, expressly or impliedly, as to the adequacy, accuracy, reliability, fairness or completeness of the information and opinion contained in this report. Neither RHB (including its officers, directors, associates, connected parties, and/or employees) nor does any of its agents accept any liability for any direct, indirect or consequential losses, loss of profits and/or damages that may arise from the use or reliance of this research report and/or further communications given in relation to this report. Any such responsibility or liability is hereby expressly disclaimed.

Whilst every effort is made to ensure that statement of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable and must not be construed as a representation that the matters referred to therein will occur. Different assumptions by RHB or any other source may yield substantially different results and recommendations contained on one type of research product may differ from recommendations contained in other types of research. The performance of currencies may affect the value of, or income from, the securities or any other financial instruments referenced in this report. Holders of depositary receipts backed by the securities discussed in this report assume currency risk. Past performance is not a guide to future performance. Income from investments may fluctuate. The price or value of the investments to which this report relates, either directly or indirectly, may fall or rise against the interest of investors.

This report may contain comments, estimates, projections, forecasts and expressions of opinion relating to macroeconomic research published by RHB economists of which should not be considered as investment ratings/advice and/or a recommendation by such economists on any securities discussed in this report.

This report does not purport to be comprehensive or to contain all the information that a prospective investor may need in order to make an investment decision. The recipient of this report is making its own independent assessment and decisions regarding any securities or financial instruments referenced herein. Any investment discussed or recommended in this report may be unsuitable for an investor depending on the investor's specific investment objectives and financial position. The material in this report is general information intended for recipients who understand the risks of investing in financial instruments. This report does not take into account whether an investment or course of action and any associated risks are suitable for the recipient. Any recommendations contained in this report must therefore not be relied upon as investment advice based on the recipient's personal circumstances. Investors should make their own independent evaluation of the information contained herein, consider their own investment objective, financial situation and particular needs and seek their own financial, business, legal, tax and other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report.

This report may contain forward-looking statements which are often but not always identified by the use of words such as "believe", "estimate", "intend" and "expect" and statements that an event or result "may", "will" or "might" occur or be achieved and other similar expressions. Such forward-looking statements are based on assumptions made and information currently available to RHB and are subject to known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievement to be materially different from any future results, performance or achievement, expressed or implied by such forward-looking statements. Caution should be taken with respect to such statements and recipients of this report should not place undue reliance on any such forward-looking statements. RHB expressly disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

The use of any website to access this report electronically is done at the recipient's own risk, and it is the recipient's sole responsibility to take precautions to ensure that it is free from viruses or other items of a destructive nature. This report may also provide the addresses of, or contain hyperlinks to, websites. RHB takes no responsibility for the content contained therein. Such addresses or hyperlinks (including addresses or hyperlinks to RHB own website material) are provided solely for the recipient's convenience. The information and the content of the linked site do not in any way form part of this report. Accessing such website or following such link through the report or RHB website shall be at the recipient's own risk.

This report may contain information obtained from third parties. Third party content providers do not guarantee the accuracy, completeness, timeliness or availability of any information and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such content. Third party content providers give no express or implied warranties, including, but not limited to, any warranties of merchantability or fitness for a particular purpose or use. Third party content providers shall not be liable for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including lost income or profits and opportunity costs) in connection with any use of their content.

The research analysts responsible for the production of this report hereby certifies that the views expressed herein accurately and exclusively reflect his or her personal views and opinions about any and all of the issuers or securities analysed in this report and were prepared independently and autonomously. The research analysts that authored this report are precluded by RHB in all circumstances from trading in the securities or other financial instruments referenced in the report, or from having an interest in the company(ies) that they cover.

The contents of this report is strictly confidential and may not be copied, reproduced, published, distributed, transmitted or passed, in whole or in part, to any other person without the prior express written consent of RHB and/or its affiliates. This report has been delivered to RHB and its affiliates' clients for information purposes only and upon the express understanding that such parties will use it only for the purposes set forth above. By electing to view or accepting a copy of this report, the recipients have agreed that they will not print, copy, videotape, record, hyperlink, download, or otherwise attempt to reproduce or re-transmit (in any form including hard copy or electronic distribution format) the contents of this report. RHB and/or its affiliates accepts no liability whatsoever for the actions of third parties in this respect.

The contents of this report are subject to copyright. Please refer to Restrictions on Distribution below for information regarding the distributors of this report. Recipients must not reproduce or disseminate any content or findings of this report without the express permission of RHB and the distributors.

The securities mentioned in this publication may not be eligible for sale in some states or countries or certain categories of investors. The recipient of this report should have regard to the laws of the recipient's place of domicile when contemplating transactions in the securities or other financial instruments referred to herein. The securities discussed in this report may not have been registered in such jurisdiction. Without prejudice to the foregoing, the recipient is to note that additional disclaimers, warnings or qualifications may apply based on geographical location of the person or entity receiving this report.

The term "RHB" shall denote, where appropriate, the relevant entity distributing or disseminating the report in the particular jurisdiction referenced below, or, in every other case, RHB Investment Bank Berhad and its affiliates, subsidiaries and related companies.

#### RESTRICTIONS ON DISTRIBUTION

#### Malaysia

This report is issued and distributed in Malaysia by RHB Investment Bank Berhad ("RHBIB"). The views and opinions in this report are our own as of the date hereof and is subject to change. If the Financial Services and Markets Act of the United Kingdom or the rules of the Financial Conduct Authority apply to a recipient, our obligations owed to such recipient therein are unaffected. RHBIB has no obligation to update its opinion or the information in this report.

#### Thailand

This report is issued and distributed in the Kingdom of Thailand by RHB Securities (Thailand) PCL, a licensed securities company that is authorised by the Ministry of Finance, regulated by the Securities and Exchange Commission of Thailand and is a



member of the Stock Exchange of Thailand. The Thai Institute of Directors Association has disclosed the Corporate Governance Report of Thai Listed Companies made pursuant to the policy of the Securities and Exchange Commission of Thailand. RHB Securities (Thailand) PCL does not endorse, confirm nor certify the result of the Corporate Governance Report of Thai Listed Companies.

This report is issued and distributed in Indonesia by PT RHB Sekuritas Indonesia. This research does not constitute an offering document and it should not be construed as an offer of securities in Indonesia. Any securities offered or sold, directly or indirectly, in Indonesia or to any Indonesian citizen or corporation (wherever located) or to any Indonesian resident in a manner which constitutes a public offering under Indonesian laws and regulations must comply with the prevailing Indonesian laws and regulations.

This report is issued and distributed in Singapore by RHB Bank Berhad (through its Singapore branch) which is an exempt capital markets services entity and an exempt financial adviser regulated by the Monetary Authority of Singapore. RHB Bank Berhad (through its Singapore branch) may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, RHB Bank Berhad (through its Singapore branch) accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact RHB Bank Berhad (through its Singapore branch) in respect of any matter arising from or in connection with the report.

#### **United States**

This report was prepared by RHB is meant for distribution solely and directly to "major" U.S. institutional investors as defined under, and pursuant to, the requirements of Rule 15a-6 under the U.S. Securities and Exchange Act of 1934, as amended (the "Exchange Act") via a registered U.S. broker-dealer as appointed by RHB from time to time. Accordingly, any access to this report via Bursa Marketplace or any other Electronic Services Provider is not intended for any party other than "major" US institutional investors (via a registered U.S broker-dealer), nor shall be deemed as solicitation by RHB in any manner. RHB is not registered as a broker-dealer in the United States and currently has not appointed a U.S. broker-dealer. Additionally, RHB does not offer brokerage services to U.S. persons. Any order for the purchase or sale of all securities discussed herein must be placed with and through a registered U.S. broker-dealer as appointed by RHB from time to time as required by the Exchange Act Rule 15a-6. For avoidance of doubt, RHB reiterates that it has not appointed any U.S. broker-dealer during the issuance of this report. This report is confidential and not intended for distribution to, or use by, persons other than the recipient and its employees, agents and advisors, as applicable. Additionally, where research is distributed via Electronic Service Provider, the analysts whose names appear in this report are not registered or qualified as research analysts in the United States and are not associated persons of any registered U.S. broker-dealer as appointed by RHB from time to time and therefore may not be subject to any applicable restrictions under Financial Industry Regulatory Authority ("FINRA") rules on communications with a subject company, public appearances and personal trading. Investing in any non-U.S. securities or related financial instruments discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in the United States. The financial instruments discussed in this report may not be suitable for all investors. Transactions in foreign markets may be subject to regulations that differ from or offer less protection than those in the United States.

#### DISCLOSURE OF CONFLICTS OF INTEREST

RHB Investment Bank Berhad, its subsidiaries (including its regional offices) and associated companies, ("RHBIB Group") form a diversified financial group, undertaking various investment banking activities which include, amongst others, underwriting, securities trading, market making and corporate finance advisory.

As a result of the same, in the ordinary course of its business, any member of the RHBIB Group, may, from time to time, have business relationships with, hold any positions in the securities and/or capital market products (including but not limited to shares, warrants, and/or derivatives), trade or otherwise effect transactions for its own account or the account of its customers or perform and/or solicit investment, advisory or other services from any of the subject company(ies) covered in this research report.

While the RHBIB Group will ensure that there are sufficient information barriers and internal controls in place where necessary, to prevent/manage any conflicts of interest to ensure the independence of this report, investors should also be aware that such conflict of interest may exist in view of the investment banking activities undertaken by the RHBIB Group as mentioned above and should exercise their own judgement before making any investment decisions.

In Singapore, investment research activities are conducted under RHB Bank Berhad (through its Singapore branch), and the disclaimers above similarly apply.

Save as disclosed in the following link RHB Research conflict disclosures - Jan 2022 and to the best of our knowledge, RHBIB hereby declares that:

- RHBIB does not have a financial interest in the securities or other capital market
- products of the subject company(ies) covered in this report.
  RHBIB is not a market maker in the securities or capital market products of the subject company(ies) covered in this report.
- None of RHBIB's staff or associated person serve as a director or board member\* of the subject company(ies) covered in this report \*For the avoidance of doubt, the confirmation is only limited to the staff of research
- RHBIB did not receive compensation for investment banking or corporate finance services from the subject company in the past 12 months.
- RHBIB did not receive compensation or benefit (including gift and special cost arrangement e.g. company/issuer-sponsored and paid trip) in relation to the production of this report.

Save as disclosed in the following link RHB Research conflict disclosures -

- RHB Securities (Thailand) PCL does not have a financial interest in the securities or other capital market products of the subject company(ies) covered in this report.
   RHB Securities (Thailand) PCL is not a market maker in the securities or capital
- market products of the subject company(ies) covered in this report.
- None of RHB Securities (Thailand) PCL's staff or associated person serve as a director or board member\* of the subject company(ies) covered in this report
- \*For the avoidance of doubt, the confirmation is only limited to the staff of research department
- RHB Securities (Thailand) PCL did not receive compensation for investment banking or corporate finance services from the subject company in the past 12 months.
- RHB Securities (Thailand) PCL did not receive compensation or benefit (including gift and special cost arrangement e.g. company/issuer-sponsored and paid trip) in relation to the production of this report.

#### Indonesia

Save as disclosed in the following link RHB Research conflict disclosures – Jan 2022 and to the best of our knowledge, PT RHB Sekuritas Indonesia hereby declares that:

- PT RHB Sekuritas Indonesia and its investment analysts, does not have any interest in the securities of the subject company(ies) covered in this report. For the avoidance of doubt, interest in securities include the following:
  - a) Holding directly or indirectly, individually or jointly own/hold securities or entitled for dividends, interest or proceeds from the sale or exercise of the
  - subject company's securities covered in this report\*;
    Being bound by an agreement to purchase securities or has the right to transfer the securities or has the right to pre subscribe the securities\*
  - Being bound or required to buy the remaining securities that are not subscribed/placed out pursuant to an Initial Public Offering\*.
  - Managing or jointly with other parties managing such parties as referred to in (a), (b) or (c) above.
- PT RHB Sekuritas Indonesia is not a market maker in the securities or capital market products of the subject company(ies) covered in this report.

  None of PT RHB Sekuritas Indonesia's staff\*\* or associated person serve as a
- director or board member\* of the subject company(ies) covered in this report. PT RHB Sekuritas Indonesia did not receive compensation for investment banking
- or corporate finance services from the subject company in the past 12 months. PT RHB Sekuritas Indonesia\*\* did not receive compensation or benefit (including
- gift and special cost arrangement e.g. company/issuer-sponsored and paid trip) in relation to the production of this report:

#### Notes:

\*The overall disclosure is limited to information pertaining to PT RHB Sekuritas Indonesia only.

\*The disclosure is limited to Research staff of PT RHB Sekuritas Indonesia only.

#### Singapore

Save as disclosed in the following link RHB Research conflict disclosures and to the best of our knowledge, the Singapore Research department of RHB Bank Berhad (through its Singapore branch) hereby declares that:

- RHB Bank Berhad, its subsidiaries and/or associated companies do not make a market in any issuer covered by the Singapore research analysts in this report.
- RHB Bank Berhad, its subsidiaries and/or its associated companies and its analysts do not have a financial interest (including a shareholding of 1% or more) in the issuer covered by the Singapore research analysts in this report.
- 3. RHB Bank Berhad's Singapore research staff or connected persons do not serve on the board or trustee positions of the issuer covered by the Singapore research analysts in this report.
- RHB Bank Berhad, its subsidiaries and/or its associated companies do not have and have not within the last 12 months had any corporate finance advisory relationship with the issuer covered by the Singapore research analysts in this report or any other relationship that may create a potential conflict of interest.
- 5. RHB Bank Berhad's Singapore research analysts, or person associated or connected to it do not have any interest in the acquisition or disposal of, the securities, specified securities based derivatives contracts or units in a collective investment scheme covered by the Singapore research analysts in this report.
- RHB Bank Berhad's Singapore research analysts do not receive any compensation or benefit in connection with the production of this research report or recommendation on the issuer covered by the Singapore research analysts.

#### **Analyst Certification**

The analyst(s) who prepared this report, and their associates hereby, certify that:



(1) they do not have any financial interest in the securities or other capital market products of the subject companies mentioned in this report, except for:

Analyst	Company
-	=

(2) no part of his or her compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this report.



#### **KUALA LUMPUR**

### **RHB Investment Bank Bhd**

Level 3A, Tower One, RHB Centre Jalan Tun Razak Kuala Lumpur 50400 Malaysia

Tel: +603 9280 8888 Fax: +603 9200 2216

#### **BANGKOK**

### **RHB Securities (Thailand) PCL**

10th Floor, Sathorn Square Office Tower 98, North Sathorn Road, Silom Bangrak, Bangkok 10500 Thailand

Tel: +66 2088 9999 Fax:+66 2088 9799

#### **JAKARTA**

#### PT RHB Sekuritas Indonesia

Revenue Tower, 11th Floor, District 8 - SCBD Jl. Jendral Sudirman Kav 52-53 Jakarta 12190 Indonesia

Tel: +6221 509 39 888 Fax: +6221 509 39 777

#### **SINGAPORE**

### RHB Bank Berhad (Singapore branch)

90 Cecil Street #04-00 RHB Bank Building Singapore 069531 Fax: +65 6509 0470

# Corporate Governance Report Rating 2021 (CG Score) as of 30 Dec 2021



## Companies with Excellent CG Scoring by alphabetical order

AAV	BGC	CSS	GRAMM	LH	NWR	PTTEP	SENA	TEAMG	TTA
ADVAN	BGRIM	DDD	GULF	LHFG	NYT	PTTGC	SHR	TEMAMA	
AF	BIZ	DELTA	GUNKUL		OISHI	PYLON	SIRI	TGH	TTCL
AH	BKI	DEMCO	HANA	LPN	OR	Q-CON	SIS	THANA	TTW
AIRA	BOL	DRT	HARN		ORI		SITHAI		TU
		<del>+</del>		MACO		QH		THANI	
AKP	BPP	DTAC	HMPRO	MAJOR	OSP	QTC	SMK		TVD
ALT	BRR	DUSIT	ICC	MAKRO	ото	RATCH	·	THG	TVI
AMA	BTS	EA	ICHI	MALEE	PAP	RS	SNC		TV0
AMATA	BTW	EASTW	III	MBK	PCSGH	S	SONIC	THRE	TWPC
AMATA	BWG	ECF	ILINK	MC	PDG	S&J	SPALI	THREL	U
ANAN	CENTEL	ECL	ILM	MCOT	PDJ	SAAM	SPI	TIPCO	UAC
AOT	CFRESH	EE	INTUCH	METCO	PG	SABINA	SPRC	TISCO	UBIS
AP	CHEWA	EGC0	<b>I</b> P	MFEC	PHOL	SAMART	SPVI	TK	UV
ARIP	CHO	EPG	IRPC	MINT	PLANB	SAMTEL	SSSC	TKT	VGI
ARROW	CIMBT	ETC	ITEL	MONO	PLANET	SAT	SST	TMT	VIH
ASP	CK	FPI	ⅣL	MOONG	PLAT	SC	STA	TNDT	WACOA
AUCT	CKP	FPT	JSP	MSC	PORT	SCB	STEC	TNITY	WAVE
AWC	CM	FSMART	JWD	MST	PPS	SCC	STI	TOA	WHA
AYUD	CNT	GBX	K	MTC	PR9	SCCC	SUN	TOP	WHAUP
BAFS	COM7	GC	KBANK	MVP	PREB	SCG	SUSCO	TPBI	WICE
BANPU	COMAN	GCAP	KCE	NCL	PRG	SCGP	SUTHA	TQM	WINNER
BAY	COTTO	GFPT	KKP	NEP	PRM	SCM	SVI	TRC	ZEN
BBL	CPALL	GGC	KSL	NER	PROUD	SDC	SYMC	TRU	TRUE
BCP	CPF	GLAND	KTB	NKI	PSH	SEAFCO	SYNTEC	TSC	
BCPG	CPI	GLOBAL	KTC	NOBLE	PSL	SEAOIL	TACC	TSR	
BDMS	CPN	GPI	LALIN	NSI	PTG	SE-ED	TASCO	TSTE	
BEM	CRC	GPSC		NVD	PTT	SELIC		TSTH	
	0.10	-,	- 1111117			OLLIO			



### Companies with Very Good CG Scoring by alphabetical order

2S	ATP30	CPW	GJS	KIAT	MTI	QLT	SKE	TCC	UMI
7UP	В	CRD	GYT	KISS	NBC	RBF	SKN	TCMC	UOBKH
ABICO	BA	CSC	HEMP	KOOL	NCAP	RCL	SKR	TEAM	UP
ABM	BAM	CSP	HPT	KTIS	NCH	RICHY	SKY	TFG	UPF
ACE	BC	CWT	HTC	KUMWEL	NETBA	RML	SLP	TFI	UPOIC
ACG	BCH	DCC	HYDRO	KUN	NEX	ROJNA	SMIT	TIGER	UTP
ADB	BEC	DCON	ICN	KWC	NINE	RPC	SMT	TITLE	VCOM
AEONTS	BEYOND	DHOUSE	IFS	KWM	NRF	RT	SNP	TKN	VL
AGE	BFIT	DOD	IMH	L&E	NTV	RWI	SO	TKS	VNT
AHC	BJC	DOHOME	IND	LDC	OCC	S11	SORKON	TM	VP0
AIT	BJCHI	DV8	INET	LEO .	OGC	SA	SPA	TMC	VRANDA
ALL	BLA	EASON	INSET	LHK	PATO	SAK	SPC	TMD	WGE
ALLA	BR	EFORL	INSURE	LOXLEY	PB	SALEE	SPCG	TMI	WIK
ALUCON	BROOK	ERW	IRC	LRH	PICO	SAMCO	SR	TMILL	WP
AMANA	CBG	ESS0	IRCP	LST	PIMO	SANKO	SRICHA	TNL	XO
AMARIN	CEN	ESTAR	Π	M	PJW	SAPPE	SSC	TNP	XPG
APCO	CGH	ETE	ITD	MATCH	PL	SAWAD	SSF	TOG	YUASA
APCS	CHARAN	FE	J	MBAX	PM	SCI	STANLY	TPA	
APURE	CHAYO	FLOYD	JAS	MEGA	PMTA	SCN	STGT	TPAC	
AQUA	CHG	FN	JCK	META	PPP	SCP	STOWER	TPCS	
ASAP	CHOTI	FNS	JCKH	MFC	PPPM	SE	STPI	TPS	
ASEFA	CHOW	FORTH	JMART	MGT	PRIME	SFLEX	SUC	TRITN	
ASIA	CI	FSS	JMT	MICRO	PRIN	SFP	SWC	TRT	
ASIAN	CIG	FTE	KBS	MILL	PRINC	SFT	SYNEX	TSE	
ASIMAR	CMC	FVC	KCAR	MITSIB	PSG	SGF	TAE	TVT	
ASK	COLOR	GEL	KEX	MK	PSTC	SIAM	TAKUNI	TWP	
ASN	CPL	GENCO	KGI	MODERN	PT	SINGER	TBSP	UEC	



### Companies with Ver Good CG Scoring by alphabetical order

Α	CMAN	KASET	PRAKIT	THMUI					
Al	CMO	KCM	PRAPAT	TNH					
AIE	CMR	KK	PRECHA	TNR					
AJ	CPT	KKC	PTL	TOPP					
ALPHAX	CRANE	KWI	RJH	TPCH					
AMC	CSR	KYE	RP	TPIPL					
APP	D	LEE	RPH	TPIPP					
AQ	EKH	LPH	RSP	TPLAS					
ARIN	EMC	MATI	SABUY	TPOLY					
AS	EP	M-CHAI	SF	TQR					
AU	F&D	MCS	SGP	TTI					
B52	FMT	MDX	SICT	TYCN					
BEAUTY	GIFT	MJD	SIMAT	UKEM					
BGT	GLOCON	MORE	SISB	UMS					
BH	GREEN	MUD	SK	UNIQ					
BIG	GSC	NC	SMART	UPA					
BLAND	GTB	NDR	SOLAR	UREKA					
BM	HTECH	NFC	SPACK	VIBHA					
BROCK	HUMAN	NNCL	SPG	W					
BSBM	IHL	NOVA	SQ	WIN					
BSM	IIG	NPK	SSP	WORK					
BTNC	INGRS	NUSA	STARK	WPH					
BYD	INOX	PAF	STC	YGG					
CAZ	JAK	PF	SUPER	ZIGA					
CCP	JR	PK	SV0A						
CGD	JTS	PLE	TC						
CITY	JUBILE	PPM	TCCC						
Source : http://www.thai-iod.com/th/projects-2.asp									

#### IOD (IOD Disclaimer)

การเปิดเผลผลการสำรวจของสมาคมส่งเสริมสถาบันกรรมการบริษัทไทย (IOD) ในเรื่องการกำกับดูแลกิจการ (Corporate Governance) นี้เป็นการดำเนินการตามนโยบายของสำนักงานคณะกรรมการกำกับหลักทรัพย์และ ตลาดหลักทรัพย์ โดยการสำรวจของ IOD เป็นการสำรวจและประเมินจากข้อมูลของบรษัทจดทะเบียนในตลาด หลักทรัพย์แห่งประเทศไทยและตลาดหลักทรัพย์เอ็มเอไอ ที่มีการเปิดเผยต่อสาธารณะและเป็นข้อมูลที่ผู้ลงทุน ทั่วไปสามารถเข้าถึงได้ ดังนั้นผลสำรวจดังกล่าวจึงเป็นการนำเสนอในมุมมองของบุคคลภายนอกโดยไม่ได้เป็นการ ประเมินการปฏิบัติและมีได้มีการใช้ข้อมูลภายในในการประเมิน

อนึ่งผลการดำรวจดังกล่าวเป็นผลการสำรวจ ณ วันที่ปรากฏในรายงานการทำกับดูและกิจการบริษัทจดทะเบียน ไทยเท่านั้น ดังนั้นผลการสำรวจจึงอาจเปลี่ยนแปลงได้ภายหลังวันดังกล่าวทั้งนี้ บริษัทหลักทรัพย์ อาร์เอชบี จำกัด (มหาชน) มิได้ยืนยันหรือรับรองถึงความถูกต้องของผลการสำรวจดังกล่าวแต่อย่างใด

Score Range	Number of Logo	Description
Less than 50	No logo given	-
50-59		Pass
60-69	<u> </u>	Satisfactory
70-79	<b>A A A</b>	Good
80-89		Very Good
90-100		Excellent

## Anti-Corruption Progress Indicator (as of 30 Dec 2021)

#### ได้รับการรับรอง CAC

2S	BAM	CGH	EA	GJS	JKN	MAKRO	NOBLE	PM	RATCH	SKR	SYNTEC	TMILL	TVO
ADVANC	BANPU	CHEWA	EASTW	GPI	K	MALEE	NOK	PPP	RML	SMIT	TAE	TMT	TWPC
AF	BAY	CHOTI	ECL	GPSC	KASET	MBAX	NSI	PPPM	RWI	SMK	TAKUNI	TNITY	U
Al	BBL	CHOW	EGCO	GSTEEL	KBANK	MBK	NWR	PPS	S&J	SMPC	TASCO	TNL	UBE
AIE	BCH	CIG	EP	GUNKUL	KBS	MC	OCC	PREB	SAAM	SNC	TBSP	TNP	UBIS
AIRA	BCP	CIMBT	EPG	HANA	KCAR	MCOT	OCEAN	PRG	SABINA	SNP	TCAP	TNR	UEC
AKP	BCPG	CM	ERW	HARN	KCE	META	OGC	PRINC	SAPPE	SORKON	TCMC	TOG	UKEM
AMA	BEYOND	CMC	ESTAR	HEMP	KGI	MFC	ORI	PRM	SAT	SPACK	TFG	TOP	UOBKH
AMANAH	BGC	COM7	ETE	HMPRO	KKP	MFEC	PAP	PROS	SC	SPALI	TFI	TOPP	UPF
AMATA	BGRIM	COTTO	FE	HTC	KSL	MINT	PATO	PSH	SCB	SPC	TFMAMA	TPA	UV
AMATAV	BJCHI	CPALL	FNS	ICC	KTB	MONO	PB	PSL	SCC	SPI	TGH	TPP	VGI
AP	BKI	CPF	FPI	ICHI	KTC	MOONG	PCSGH	PSTC	SCCC	SPRC	THANI	TRU	VIH
APCS	BLA	CPI	FPT	IFEC	KWC	MSC	PDG	PT	SCG	SRICHA	THCOM	TRUE	VNT
AQUA	BPP	CPN	FSMART	IFS	KWI	MST	PDJ	PTG	SCN	SSF	THIP	TSC	WACOAL
ARROW	BROOK	CSC	FSS	ILINK	L&E	MTC	PE	PTT	SEAOIL	SSP	THRE	TSTE	WHA
ASIAN	BRR	DCC	FTE	INET	LANNA	MTI	PG	PTTEP	SE-ED	SSSC	THREL	TSTH	WHAUP
ASK	BSBM	DELTA	GBX	INSURE	LH	NBC	PHOL	PTTGC	SELIC	SST	TIDLOR	TTA	WICE
ASP	BTS	DEMCO	GC	INTUCH	LHFG	NEP	PK	PYLON	SENA	STA	TIPCO	TTB	WIIK
AWC	BWG	DIMET	GCAP	IRC	LHK	NINE	PL	Q-CON	SGP	STOWER	TISCO	TTCL	XO
AYUD	CEN	DRT	GEL	IRPC	LPN	NKI	PLANB	QH	SINGER	SUSCO	TKS	TU	ZEN

#### ได้ประกาศเจตนารมณ์เข้าร่วม CAC

7UP	AS	CPR	DOHOME	GULF	JMT	MAJOR	NRF	SAK	STECH	VCOM
ABICO	BEC	CPW	ECF	Ш	JR	MATCH	NUSA	SCGP	STGT	VIBHA
AJ	BKD	CRC	EKH	INOX	KEX	MILL	PIMO	SCM	SUPER	WIN
ALT	CHG	DDD	ETC	J	KUMWEL	NCL	PR9	SIS	TQM	YUASA
APCO	CPL	DHOUSE	EVER	JMART	LDC	NOVA	RS	STAR	TSI	ZIGA

#### ข้อมูล Anti-Corruption Progress Indicator

การเปิดเผยการประเมินดัชนีชี้วัดความคืบหน้าการป้องกันการมีส่วนเกี่ยวข้องกับการทุจริตคอร์รัปชัน (Anti-corruption Progress Indicators) ของบริษัทจดทะเบียนในตลาด หลักทรัพย์แห่งประเทศไทยที่จัดทำโดยสถาบันที่เกี่ยวข้องซึ่งมีการเปิดเผยโดยสำนักงาน คณะกรรมการกำกับหลักทรัพย์ และตลาดหลักทรัพย์นี้ เป็นการดำเนินการตามนโยบาย และตาม แผนพัฒนาความยังขึ้นสำหรับบริษัทจด ทะเบียนโดยผลการประเมินดังกล่าว สถาบันที่เกี่ยวข้องอาศัยข้อมูลที่ได้รับจากบริษัทจดทะเบียนตามที่บริษัทจดทะเบียนได้ระบุในแบบแสดงข้อมูลเพื่อการประเมิน Anti-Corruption ซึ่งอ้างอิงข้อมูลมาจากแบบแสดงรายการข้อมูลประจำปี แบบ (56-1) รายงานประจำปี แบบ (56-2) หรือในเอกสารหรือรายงานอื่นที่เกี่ยวข้องของบริษัทจดทะเบียนนั้น แล้วแต่กรณี ดังนั้น ผลการประเมินดังกล่าวจึงเป็นการนำเสนอในมุมมอง ของสถาบันที่เกี่ยวข้องชื่งเป็นบุคคลภายนอก โดยมีได้เป็นการประเมินการปฏิบัติของบริษัทจดทะบียนในตลาดหลักทรัพย์แห่งประเทศไทย และมิได้ใช้ข้อมูลภายในเพื่อการประเมิน

เนื่องจากผลการประเมินดังกล่าวเป็นเพียงผลการประเมิน ณ วันที่ปรากฏในผลการประเมินเท่านั้น ดังนั้น ผลการประเมินจึงอาจเปลี่ยนแปลง

ได้ภายหลังวันดังกล่าว หรือรับรองความถูกต้องครบถ้วนของผลประเมินดังกล่าวแต่อย่างใด ทั้งนี้บริษัทหลักทรัพย์ อาร์เอชบี จำกัด (มหาชน) มิได้

ขึ้นยันตรวจสอบหรือรับรองความถูกต้องของผลการสำรวจ

