

Thailand Morning Cuppa

Bulletin

STOCK/SECTOR NEWS

Bangkok Expressway and Metro (BEM TB)

CH Karnchang (CK TB) Bidding for the western section of the Orange-Line in Bangkok – running from the Thailand Cultural Centre to Bang Khun Non – has been cancelled following a legal dispute over the bid's criteria. The contractor selection committee of Bangkok's east-west electric railway project made the decision on Wednesday. Project owner Mass Rapid Transit Authority (MRTA) said a legal dispute on the project was no closer to resolution and, hence, blocked it from setting a timeframe for the selection of the contractor. This could delay the selection and affect the whole Orange-Line network.

The invitation to the bidding contest was issued on 3 Jul 2020, and the MRTA planned to open bid envelopes on 23 Nov 2020. The western section of the Orange-Line was designed to stretch underground for 13.4km. Both the above-ground and underground parts of its 22.5km eastern section - from the Thailand Cultural Centre eastwards to Min Buri - are already under construction. The total cost of the entire line was estimated at THB140bn. MRTA Deputy Governor Kittikorn Tanpao said the bidding cancellation was the best option, because all parties would now be on a level playing field and the project could progress. The MRTA had the right to call off the bidding contest, he added.

authority indefinitely postponed considering bids for the construction of the western extension in Nov 2020, pending the Supreme Administrative Court's ruling on the bidding dispute. The selection committee and MRTA had asked the court to revoke a Central Administrative Court order instructing the authority to stick with the old bidding criteria for the Orange-Line extension. The court order followed a petition in September by one of the potential bidders - Bangkok Mass Transit System (BTSC) - who claimed the new bidding terms could lead to unfair competition. That petition came after the MRTA revised bidding terms despite having already sold bid envelopes to 10 interested parties. The MRTA accepted bid envelopes for the western extension project on 9 Nov 2020. Companies tendering for the project included Bangkok Expressway and Metro (BEM) and the BSR JV, which comprises BTSC and Sino-Thai Engineering and Construction. (Bangkok Post)

COMMENT

This bid cancellation did not come as a surprise, given that the legal dispute between BTSC and MRTA via the Administrative Court has been ongoing for more than three months and remains un-finalised. The tight bidding schedule for the western-direction phase construction and operations & management contracts is a critical factor for the MRTA's decision to cancel the bid, as the construction of the eastern-direction phase is ongoing – the current progress stands at more than 70%, with operations scheduled to commence in FY24.

The MRTA believes the cancellation of the existing bidding process and re-starting of a new one is the best solution while it amends the bidding criteria. Previously, it said it would consider the bid winner purely from a 100% score on a pricing dimension. It is now looking at choosing a winner from a 70% pricing and 30% construction technique dimension. We expect the MRTA to distribute the new Request for Proposal within 2Q21.

Based on the MRTA's intention to consider the bid winner on new bidding terms, we maintain our view that BEM holds an upper hand, as a 30% score from construction techniques should be the major advantage gained by its construction partner CH Karnchang (CK), given its long-time experience in constructing underground mass rapid transit networks domestically. Winning this major project can bode well for these two companies, as BEM can generate core revenue growth from operating the Orange-Line MRT route from FY24 onwards while CK can turn around its low construction work-on-hand orderbooks. We believe there is a high chance for these two players to land the bid under the new bidding terms. We maintain our calls and TPs for BEM and CK.

RATING

BEM: BUY,

TP: THB11.50

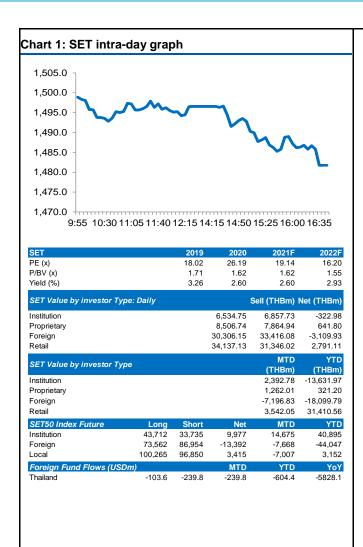
CK: BUY.

TP: THB22.50





Note: *As at 3 Feb 2021 closing



Index	Chg	Chg (%)	YTD (%
1481.75	-4.50	-0.30%	2.2%
923.94	-4.13	-0.45%	1.5%
2081.12	-7.93	-0.38%	2.2%
30723.60	36.12	0.12%	0.4%
3830.17	3.86	0.10%	2.0%
13610.54	-2.24	-0.02%	5.6%
6507.82	-8.83	-0.14%	0.7%
2927.47	10.18	0.35%	2.9%
29307.46	58.76	0.20%	7.6%
28646.50	284.33	1.00%	4.4%
1582.99	2.50	0.16%	-2.7%
3517.31	-16.38	-0.46%	1.3%
6077.75	33.90	0.56%	1.7%
/ Oil Market	01 1	O I	OI (0)
			Chg (% 0.1
	104.99	-0.03	0.1
	1.20	0.00	0.05
	50.46	0.00	1.70
	55.86	0.30	0.3
	1481.75 923.94 2081.12 30723.60 3830.17 13610.54 6507.82 2927.47 29307.46 28646.50 1582.99 3517.31 6077.75	1481.75 -4.50 923.94 -4.13 2081.12 -7.93 30723.60 36.12 3830.17 3.86 13610.54 -2.24 6507.82 -8.83 2927.47 10.18 29307.46 58.76 28646.50 284.33 1582.99 2.50 3517.31 -16.38 6077.75 33.90 3/ Oil Market Closed 29.99 104.99 1.20 58.46	1481.75



Note: *As at 3 Feb 2021 closing





Top BUYs						
	TP (THB)	Upside (%)	Catalysts			
Advance Info Service (ADVANC TB)	220.00	28.65	 Outlook should continue to recover with cost management on focus. While we expect the normalisation of prepaid segment demand, subs acquisition activities and easing competition to gradually drive topline to recovery in 2H20, we think a value-to-money strategy through a bundling package should continue to yield additional revenue to the group The toning down of capex guidance should ease investor concern over the imminent margins pressure, We expect the impact from the roll-out of 5G network to be limited, as it should be partially absorbed by network cost saving initiative, staggered payment profile, and tax incentive scheme 			
Bangkok Chain Hospital (BCH TB)	17.50	20.69	 We still expect to see robust COVID-19 screening services demand throughout 2H20 on the continuous return of students studying abroad, migrant workers, and business travellers after border restrictions are relaxed. The doubling of its capacity under the alternative state quarantine should boost upside from this new revenue stream and bolster FY20 earnings We expect to see strong 2H20 recovery in Social Security Office or SSO revenue, driven by the resumption of pent-up demand from high-cost care, trauma, and dental services. We also think global budget disbursements could bring further upsides this year, thanks to relatively lower insured patients traffic during the pandemic 			
Bangkok Expressway & Metro (BEM TB)	11.50	41.98	 Its expressway unit has recovered rapidly in terms of traffic numbers and is currently approaching prepandemic levels The Blue-Line Mass Rapid Transit (MRT) is underway towards a recovery towards pre-pandemic levels. Although the recovery seems slow, organic growth in this business will be more aggressive than growth in the expressway unit. This is because the full-loop network of the Blue-Line MRT is currently in operation 			
Central Pattana (CPN TB)	66.00	32.66	 Improving sentiment for its retail mall operations, based on indirect benefits from the year-end tax rebate for shopping campaigns Rental rate discounts may marginally improve, with no material impact from temporary political rallies, on store traffic Efficient cost control measures have lowered its variable and fixed costs, mainly utility and marketing expenses, while profit margins are likely on the uptrend on the back of reviving retail mall operations Residential business sees stronger sales momentum in 4Q20 – the industry's high season – based on more high-rise unit transfers, along with low-rise projects in Bangkok and upcountry 			
CH Karnchang (CK TB)	22.50	42.41	 The company's orderbooks turnaround can be anticipated within the near term For the construction work of the west side route, as well as the operations and maintenance concessions for the entire route, CK partnered with its associate. It will be the frontrunner due to its experience in constructing and operating underground MRT networks The Luang Prabang hydropower project should be next and negotiations will likely be concluded soon. With a construction size of THB80-90bn – comparable to Xayaburi – this project's construction will span a 7-year period and start contributing to revenue in FY22 			
CP ALL (CPALL TB)	77.00	32.19	 V-shaped earnings recovery, with continued opening of new stores, while Siam Makro's operations remain solid As it has the most extensive store network, CPALL may strongly benefit the new normal in terms of facilitating delivery of products and services through its developing omni-channel platform Still the best-in-class retailer with intact new store opening plan. Expect full-year earnings returning to pre-pandemic levels in 2021 To finance the acquisition of Tesco Lotus with a combination of debt and perpetual debentures to balance its leverage 			
Home Product Center (HMPRO TB)	17.00	25.93	 Expecting normalising earnings in FY21 – to be supported by full-year operations of all stores and retail malls vs a temporary closure from late March to mid-May, with profit margins approaching pre-pandemic levels HMPRO's investment in Vietnam may strongly benefit growing urbanisation and a potential rise in the construction sector Quarterly earnings momentum will continue its upward trajectory in 1Q21 Rapid improvement in sustainability development may allow the stock to continue trading at a premium 			





Thailand Daily 4 February 2021

Top BUYs						
	TP (THB)	Upside (%)	Catalysts			
Krung Thai Bank (KTB TB)	14.30	20.17	 We upgrade KTB to BUY from Neutral. The stock has been a laggard due to its weaker asset quality and NIM. But at 0.45 FY21F P/BV against ROE of 5%, we believe much of the negatives have been priced in We expect KTB to be a beneficiary of new investment projects that will be rolled out by the Government next year 			
Osotspa PCL (OSP TB)	47.00	33.33	 C-Vitt Vitamin C drinks' popularity and its production hike to strengthen domestic sales amid a U-shaped recovery for OSP's local energy drinks Full-year operations of its beverage filling facilities in Myanmar to improve market penetration and profit margins in 2021, while the highly efficient "Fit Fast Firm" corporate cost-savings programme should continue strengthening its profit margins Seeking inorganic growth via partnerships, as well as both vertical and horizontal integrations 			
Ratch Group (RATCH TB)	68.00	38.78	 A laggard play of the sector Provides dividend yield c.4% pa, higher than average peer Share price is undemanding at this level, which discount to peer in term of P/E, while 2021 earnings are expected to grow due to recognition of new projects 			
Siam Cement (SCC TB)	440.00	17.65	 There are three growth drivers, including an upcycle of petrochemical spreads, a series of new infrastructure projects to start the construction process, and growth expansion in the packaging business especially after SCG Packaging raises funds from its IPO Its earnings going forward should rely mainly on petrochemical unit's performance starting to improve in 2H20 and growing stronger on a full-year basis in FY21 			
WHA Corp (WHA TB)	3.80	21.79	 WHA should be the major local industrial estate player that turns around its industrial land sales business, especially after international travel restrictions are lifted in FY21. This is while its recurring-income units – including utility services and rental spaces – provide downside protection for its earnings prospects Top industries that will dominate the next foreign direct investment cycle include: i) Auto & parts, ii) electronics, iii) consumer products, and iv) medical products. The latter, in our view, will bode well for WHA's premium warehouse spaces, while auto & parts, electronics, and consumer products can spur demand for its industrial land and conventional warehouse spaces 			







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