

Thailand Morning Cuppa

Bulletin

Hospitality

STOCK/SECTOR NEWS

The Ministry of Tourism & Sports (MoTS) said Thailand's 11M20 tourism receipts stood at THB760bn, a 72% YoY drop. International arrivals for the first 11 months of the year stood at 6.69m (-81% YoY) with THB332bn in receipts (-81% YoY). There were 3,065 foreign visitors in November, up from 1,201 during the previous month.

For the domestic market, 11M20's visitor numbers totalled 78.3m trips (-49% YoY) with THB428bn in receipts (-56% YoY). Nonetheless, the number of local Thai travellers delivered a less negative growth magnitude of -23% YoY in November vs -34% in October, supported by extra public holidays during the month and a recovery in travel demand to the north-eastern and western provinces post the green season.

Meanwhile, the Tourism Authority of Thailand (TAT) projects 2.75m trips by local tourists for the upcoming New Year's holiday period (31 Dec 2020-3 Jan 2021), which may generate THB10.7bn in cash and an average room occupancy rate of 37% countrywide over the 4day period. However, the numbers may be far smaller than 2019's, when the 5-day festivities (28 Dec 2019-1 Jan 2020) resulted in 3.16m and 0.7m trips for locals and foreigners with THB23.8bn in total receipts. (MoTS, TAT)

COMMENT

receipts for 2021.

Less restrictions for international arrivals may gradually improve the number of foreign tourists MoM. We maintain our forecasts on foreign tourist numbers at 6.7m (-83% YoY) in 2020 and THB333bn in receipts (-83% YoY) with flattish 6.5m visitors and THB325bn in

For domestic travels, the Dec 2020-Jan 2021 outlook may be affected by the resurgence of COVID-19 cases in the northern provinces of Chiang Mai and Chiang Rai, which dampened tourism atmosphere there in early December, while the major second wave spread - which started on 19 Dec - may cause the cancellation of hotel bookings during the high travel season, ie mainly the New Year festivities.

We expect local Thai tourist trips may end up at 90m (-46% YoY) with THB510m in receipts (-53% YoY) in 2020, while next year's numbers may be flattish. This may possibly dampen hoteliers' recoveries in terms of operational performances and earnings momentum over 4Q20-1Q21. We still expect the sector's negative earnings throughout 1H21. We maintain our call on this sector.

RATING

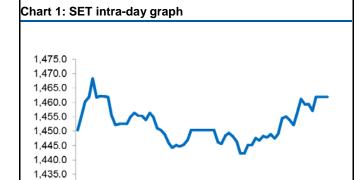
UNDERWEIGHT







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	Index	Chg	Chg (%)	YTD (%)
Thailand (SET)	1461.95	9.28	0.64%	-7.5%
Thailand (SET50)	924.00	18.36	2.03%	-13.5%
Thailand (SET100)	2066.08	39.87	1.97%	-11.8%
USA (Dow Jones)	30335.67	-68.30	-0.22%	6.3%
USA (S&P500)	3727.04	-8.32	-0.22%	15.4%
USA (Nasdaq)	12850.22	-49.20	-0.38%	43.2%
UK (FTSE)	6602.65	100.54	1.55%	-12.5%
Singapore (FSSTI)	2848.14	8.00	0.28%	-11.6%
Hong Kong (Hang Seng)	26568.49	253.86	0.96%	-5.8%
Japan (Nikkei)	27568.15	714.12	2.66%	16.5%
Malaysia (KLCI)	1634.99	-8.91	-0.54%	2.9%
China (SHANGHAI SE)	3379.04	-18.25	-0.54%	10.8%
Indonesia (JCI)	6036.17	-57.38	-0.94%	-4.2%

USD	Closed	Chg	Chg (%)
Baht (Onshore)	30.05	-0.01	0.02
Yen	103.56	-0.02	0.02
Euro	1.23	0.00	0.07
Oil Price (USD/barrel)			
Brent	50.71	0.20	0.40
Nymex-Crude Light	48.05	0.05	0.10

Table 1: Key market indices (30 Dec 2020)

SEI		2018	2019	2020F	2021F
PE (x)		16.25	18.02	27.69	18.68
P/BV (x)		1.74	1.71	1.68	1.60
Yield (%)		3.35	3.26	2.17	2.63
SET Value by investor Ty	/pe: Daily			Sell (THBm)	Net (THBm)
Institution			6,696.85	5,482.88	1,213.96
Proprietary			9,265.17	10,401.63	-1,136.47
Foreign			26,892.14	22,980.99	3,911.15
Retail			34,865.56	38,854.21	-3,988.65
SET Value by investor Ty	/ne			MTD	YTD
SET Turue by investor 1,	, , ,			(THBm)	(THBm)
Institution				-19,408.55	32,544.48
Proprietary				-1,411.59	15,138.59
Foreign				3,031.20	-263,875.27
Retail				17,788.94	216,192.19
SET50 Index Future	Long	Short	Net	MTD	YTD
Institution	43,943	54,282	-10,339	-24,526	-47,431
Foreign	120,937	106,139	14,798	24,139	101,174
Local	126,197	130,656	-4,459	387	-53,743
Foreign Fund Flows (US	Dm)		MTD	YTD	YoY
Thailand	129.6	29.2	98.1	-8270.1	-6903.9

Note: *As at 29 Dec 2020 closing







Top BUYs					
	TP (THB)	Upside (%)	Catalysts		
Advance Info Service (ADVANC TB)	220.00	23.25	 Outlook should continue to recover with cost management on focus. While we expect the normalisation of prepaid segment demand, subs acquisition activities and easing competition to gradually drive topline to recovery in 2H20, we think a value-to-money strategy through a bundling package should continue to yield additional revenue to the group The toning down of capex guidance should ease investor concern over the imminent margins pressure, We expect the impact from the roll-out of 5G network to be limited, as it should be partially absorbed by network cost saving initiative, staggered payment profile, and tax incentive scheme 		
Bangkok Chain Hospital (BCH TB)	17.50	28.68	 We still expect to see robust COVID-19 screening services demand throughout 2H20 on the continuous return of students studying abroad, migrant workers, and business travellers after border restrictions are relaxed. The doubling of its capacity under the alternative state quarantine should boost upside from this new revenue stream and bolster FY20 earnings We expect to see strong 2H20 recovery in Social Security Office or SSO revenue, driven by the resumption of pent-up demand from high-cost care, trauma, and dental services. We also think global budget disbursements could bring further upsides this year, thanks to relatively lower insured patients traffic during the pandemic 		
Bangkok Expressway & Metro (BEM TB)	11.50	33.72	 Its expressway unit has recovered rapidly in terms of traffic numbers and is currently approaching prepandemic levels The Blue-Line Mass Rapid Transit (MRT) is underway towards a recovery towards pre-pandemic levels. Although the recovery seems slow, organic growth in this business will be more aggressive than growth in the expressway unit. This is because the full-loop network of the Blue-Line MRT is currently in operation 		
Central Pattana (CPN TB)	58.00	16.00	 Improving sentiment for its retail mall operations, based on indirect benefits from the year-end tax rebate for shopping campaigns Rental rate discounts may marginally improve, with no material impact from temporary political rallies, on store traffic Efficient cost control measures have lowered its variable and fixed costs, mainly utility and marketing expenses, while profit margins are likely on the uptrend on the back of reviving retail mall operations Residential business sees stronger sales momentum in 4Q20 – the industry's high season – based on more high-rise unit transfers, along with low-rise projects in Bangkok and upcountry 		
CH Karnchang (CK TB)	22.50	35.54	 The company's orderbooks turnaround can be anticipated within the near term For the construction work of the west side route, as well as the operations and maintenance concessions for the entire route, CK partnered with its associate. It will be the frontrunner due to its experience in constructing and operating underground MRT networks The Luang Prabang hydropower project should be next and negotiations will likely be concluded soon. With a construction size of THB80-90bn – comparable to Xayaburi – this project's construction will span a 7-year period and start contributing to revenue in FY22 		
CP ALL (CPALL TB)	77.00	29.96	 V-shaped earnings recovery, with continued opening of new stores, while Siam Makro's operations remain solid As it has the most extensive store network, CPALL may strongly benefit the new normal in terms of facilitating delivery of products and services through its developing omni-channel platform Still the best-in-class retailer with intact new store opening plan. Expect full-year earnings returning to pre-pandemic levels in 2021 To finance the acquisition of Tesco Lotus with a combination of debt and perpetual debentures to balance its leverage 		
Home Product Center (HMPRO TB)	17.00	23.19	 Expecting normalising earnings in FY21 – to be supported by full-year operations of all stores and retail malls vs a temporary closure from late March to mid-May, with profit margins approaching prepandemic levels HMPRO's investment in Vietnam may strongly benefit growing urbanisation and a potential rise in the construction sector Quarterly earnings momentum will continue its upward trajectory in 1Q21 Rapid improvement in sustainability development may allow the stock to continue trading at a premium 		





Thailand Daily 30 December 2020

Top BUYs				
	TP (THB)	Upside (%)	Catalysts	
Krung Thai Bank (KTB TB)	14.60	29.20	 We upgrade KTB to BUY from Neutral. The stock has been a laggard due to its weaker asset quality and NIM. But at 0.45 FY21F P/BV against ROE of 5%, we believe much of the negatives have been priced in We expect KTB to be a beneficiary of new investment projects that will be rolled out by the Government next year 	
Osotspa PCL (OSP TB)	49.00	36.11	 C-Vitt Vitamin C drinks' popularity and its production hike to strengthen domestic sales amid a U-shaped recovery for OSP's local energy drinks Full-year operations of its beverage filling facilities in Myanmar to improve market penetration and profit margins in 2021, while the highly efficient "Fit Fast Firm" corporate cost-savings programme should continue strengthening its profit margins Seeking inorganic growth via partnerships, as well as both vertical and horizontal integrations 	
Ratch Group (RATCH TB)	68.00	26.51	 A laggard play of the sector Provides dividend yield c.4% pa, higher than average peer Share price is undemanding at this level, which discount to peer in term of P/E, while 2021 earnings are expected to grow due to recognition of new projects 	
Siam Cement (SCC TB)	420.00	9.95	 There are three growth drivers, including an upcycle of petrochemical spreads, a series of new infrastructure projects to start the construction process, and growth expansion in the packaging business especially after SCG Packaging raises funds from its IPO Its earnings going forward should rely mainly on petrochemical unit's performance starting to improve in 2H20 and growing stronger on a full-year basis in FY21 	
WHA Corp (WHA TB)	3.80	27.52	 WHA should be the major local industrial estate player that turns around its industrial land sales business, especially after international travel restrictions are lifted in FY21. This is while its recurring-income units – including utility services and rental spaces – provide downside protection for its earnings prospects Top industries that will dominate the next foreign direct investment cycle include: i) Auto & parts, ii) electronics, iii) consumer products, and iv) medical products. The latter, in our view, will bode well for WHA's premium warehouse spaces, while auto & parts, electronics, and consumer products can spur demand for its industrial land and conventional warehouse spaces 	







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Kuala Lumpur

RHB Investment Bank Bhd

Level 3A, Tower One, RHB Centre Jalan Tun Razak Kuala Lumpur Malaysia

Tel: +(60) 3 9280 8888 Fax: +(60) 3 9200 2216

Singapore

RHB Bank Berhad (Singapore branch)

90 Cecil Street #04-00 RHB Bank Building Singapore 069531

Jakarta

PT RHB Sekuritas Indonesia

Revenue Tower, 11th Floor, District 8 - SCBD Jl. Jendral Sudirman Kav 52-53 Jakarta 12190 Indonesia

> Tel: +6221 509 39 888 Fax: +6221 509 39 777

Bangkok

RHB Securities (Thailand) PCL

10th Floor, Sathorn Square Office Tower 98, North Sathorn Road, Silom Bangrak, Bangkok 10500 Thailand

Tel: +(66) 2 088 9999 Fax: +(66) 2 088 9799

