

# **Thailand Morning Cuppa**

# **Top Story**

## **Finding Diamonds In The Rough**

Our Best Investment Ideas

Regional Thematic Report

In this challenging environment, characterised by unpredictability over the COVID-19 pandemic/risk of new infections, persistent pressures on tourism-exposed economies, volatility and complexity, we decided to mine for diamonds in the rough. The investment ideas we provide are a selection of stocks chosen by individual analysts following this criteria:

- 1. ROEs of 15% or above;
- 2. Net debt/Shareholders' funds < 0.7x;
- 3. Increasing margins;
- 4. Trading below their respective industry average multiples;

The table below shows our 13 "diamonds". Each company also exhibits a reasonable level of corporate governance, as investors have been rewarding governance factors more highly than other ESG criteria.

Country Heads: Alexander Chia +603 9280 8889, Kasamapon Hamnilrat +662 862 9999, Shekhar Jaiswal +65 6232 3894, Andrey Wijaya +6221 5093 9846

Today's Report: Finding Diamonds In The Rough: Our Best Investment Ideas (29 Jul 2020) Previous Report: Finding Diamonds In The Rough: Our Best Investment Ideas (18 Sep 2019)

# **Other Story**

## Osotspa (OSP TB, BUY, TP:THB49.00)

More Boosters In 2H20F; Keep BUY

Company Update

Maintain BUY and THB49.00 TP, 17% upside and c.2% yield. 2Q20F earnings is expected to grow 5% YoY despite the pandemic, thanks to strong vitamin C drink sales and margins. Resilient 2H20F outlook may be driven by new production capacity in Thailand and Myanmar, rising brand trust, and continued benefits from its efficient cost management.

Analyst: Vatcharut Vacharawongsith +66 2088 9736

Today's Report: Osotspa: More Boosters In 2H20F; Keep BUY (29 Jul 2020)

Previous Report: Osotspa: Still a Resilient Outlook (14 May 2020)

## **Economic Research**

#### June Exports Worse Than Expected, Likely Hit a Bottom

**Economics View** 

- Thailand exports plunged 23.2% YoY in June, which was worse than the consensus estimate of -15.5% YoY and vs May's 22.5% YoY contraction. This was because global demand was hit by the COVID-19 pandemic, and dampened by restrictions taken to contain the virus
- Exports to most key markets remained in a contraction, with that to its biggest market ASEAN-5 falling 38.8% YoY during the month. As most countries have started to ease their restrictions, shipments may likely have bottomed but recovery is likely to remain slow, in view of the lingering pandemic.
- We cut our real exports growth estimate to -13% YoY for 2020 (from -12.4%), as the impact in 2Q20 was worse than expected. A gradual recovery is expected in 2H20, on the low base effect as well as the normalisation of global demand.

Economists: Peck Boon Soon +603 9280 2163, Billy Toh +603 9280 2184

Today's Report: <u>June Exports Worse Than Expected, Likely Hit a Bottom</u> (27 Jul 2020)

Previous Report: Money Supply Growth Fastest In Seven Years (7 Jul 2020)





## Bulletin

## STOCKS/SECTOR

#### **NEWS**

(AMATA TB)

Amata Corporation Amata Corporation approved to propose to Extraordinary General Meeting of Shareholders No. 1/2020 to consider and approve the issuance and allotment of 83m new ordinary shares with a par value of THB1.00 per share to existing shareholders proportionate to their shareholding (Right Offering) at an offer ratio of 12.8554217 existing shares to one new ordinary share. The offering price of the newly issued ordinary shares sold to the existing shareholders in proportion to their shareholding shall be calculated from the weighted average price of the shares 7-15 days before the date of the offering at a discount of not more than 20%.

> The offering price shall be announced by the company before the record date of the shareholders entitled to subscribe to the newly issued ordinary shares in proportion to their shareholding on the record date or before 21 Sep 2020. (Stock Exchange of Thailand)

#### COMMENT

This capital increase plan is a large surprise as the company has not executed a capital increase for the past 20 years. Although Amata's net D/E is slightly above 1x and there are no financial constraints for additional borrowings, we expect a large investment plan ahead, and this should be the rationale behind this surprising announcement. For upcoming projects, Amata will invest intensively in its new Yangon Amata Smart & Eco City estate located in Myanmar.

Phase 1 of this project covers 2,000 acres and requires an investment budget of THB5bn for the next 10 years. At the early stage of development, 200 acres will be developed under THB1.28bn, for completion within FY21. As the development of industrial estates normally requires a long-term investment horizon, the company would inevitably have to increase equity as another alternative for securing funds in the long term as well. We expect Amata to be required to raise funds via a mix of debt and equity from now on as it announced an increase of only 83m new shares, equivalent to just 7.8% of its current outstanding shares. Therefore, we expect a series of capital increases going forward as soon as its development in Myanmar progresses.

Our rating is under review pending further information regarding the Myanmar new industrial estate project.

#### **RATING**

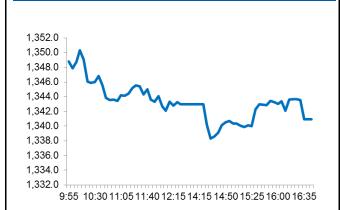
AMATA: BUY

TP: THB13.00





# Chart 1: SET intra-day graph



	Index	Chg	Chg (%)	YTD (%)
Thailand (SET)	1340.92	-18.73	-1.38%	-15.1%
Thailand (SET50)	875.50	-15.20	-1.71%	-18.1%
Thailand (SET100)	1947.28	-31.59	-1.60%	-16.9%
USA (Dow Jones)	26379.28	-273.05	-1.02%	-7.6%
<b>USA</b> (S&P500)	3218.44	-17.22	-0.53%	-0.4%
USA (Nasdaq)	10402.09	-59.33	-0.57%	15.9%
UK (FTSE)	6129.26	-82.18	-1.32%	-18.7%
Singapore (FSSTI)	2582.97	-29.38	-1.12%	-19.9%
Hong Kong (Hang Seng)	24772.76	-490.24	-1.94%	-12.1%
Japan (Nikkei)	22657.38	-94.23	-0.41%	-4.2%
Malaysia (KLCI)	1609.94	3.52	0.22%	1.3%
China (SHANGHAI SE)	3227.96	-97.15	-2.92%	5.8%
Indonesia (JCI)	5112.99	-32.02	-0.62%	-18.8%

USD	Closed	Chg	Chg (%
Baht (Onshore)	31.46	-0.03	0.0
∕en	105.10	0.01	-0.0
Euro	1.17	0.00	0.0
Oil Price (USD/barrel)			
Brent	42.47	-0.64	-1.4
Nymex-Crude Light	41.12	0.08	0.1

Note: \*As at 24 Jul 2020 closing

Table 1: Key market indices (29 Jul 2020)

SET		2018	2019	2020F	2021F
PE (x)		16.25	18.02	21.40	16.54
P/BV (x)		1.74	1.71	1.51	1.45
Yield (%)		3.35	3.26	2.64	2.93
SET Value by investor T	vne: Daily			Sell	Net
OLI Value by III vestor 1	ypc. Dairy			(THBm)	(THBm)
Institution			2,615.70	4,520.62	-1,904.92
Proprietary			5,186.56	6,369.25	-1,182.69
Foreign			14,494.61	17,399.25	-2,904.65
Retail			24,232.92	18,240.67	5,992.25
SET Value by invector T	ivno			MTD	YTD
SET Value by investor T	уре			MTD (THBm)	YTD (THBm)
SET Value by investor T Institution	уре				
	ype			(THBm)	(THBm)
Institution	уре			(THBm) -1,224.69 2,203.60	(THBm) 72,937.36
Institution Proprietary	ype			(THBm) -1,224.69 2,203.60	(THBm) 72,937.36 2,731.04
Institution Proprietary Foreign	ype Long	Short	Net	(THBm) -1,224.69 2,203.60 -10,101.23	(THBm) 72,937.36 2,731.04 -226,747.07
Institution Proprietary Foreign Retail	·	Short 21,123	Net 3,453	(THBm) -1,224.69 2,203.60 -10,101.23 9,122.33	(THBm) 72,937.36 2,731.04 -226,747.07 151,078.66
Institution Proprietary Foreign Retail SET50 Index Future	Long			(THBm) -1,224.69 2,203.60 -10,101.23 9,122.33 MTD	(THBm) 72,937.36 2,731.04 -226,747.07 151,078.66 YTD
Institution Proprietary Foreign Retail SET50 Index Future Institution	Long 24,576	21,123	3,453	(THBm) -1,224.69 2,203.60 -10,101.23 9,122.33 MTD -10,344	(THBm) 72,937.36 2,731.04 -226,747.07 151,078.66 YTD -9,966
Institution Proprietary Foreign Retail SET50 Index Future Institution Foreign	Long 24,576 58,413 84,048	21,123 61,468	3,453 -3,055	(THBm) -1,224.69 2,203.60 -10,101.23 9,122.33 MTD -10,344 -14,665	(THBm) 72,937.36 2,731.04 -226,747.07 151,078.66 YTD -9,966 90,492

Note: \*As at 24 Jul 2020 closing









Top BUYs			
·	TP (THB)	Upside (%)	Catalysts
Advance Info Service (ADVANC TB)	220.00	18.92	<ul> <li>Its superior spectrum portfolio, highest cumulative investment in its mobile network and largest market share should allow AIS to continue to sustain its cost advantage during this economic crisis.</li> <li>Company also has the highest room (vs peers) to leverage on its mobile subs base to boost organic growth through pre-to-post migration or FBB business expansion, which should allow it to sustain profitability during this unusual low churn rate environment.</li> </ul>
AP (Thailand) (AP TB)	7.60	23.58	<ul> <li>Its impressive presales of low-rise projects even amidst market concerns over the pandemic crisis can be attributed to its solid brand recognition, and this should lead to its escape from the earnings valley in 2Q20 and also in FY20.</li> <li>In spite of currently low presales of condominium project, the role of condominium is still significant in terms of revenue given AP's abundant orderbook, especially from JV projects which can be recognised as revenue in FY20-22.</li> </ul>
Bangkok Chain Hospital (BCH TB)	16.00	8.84	<ul> <li>Hospital's negatives from international travel restrictions and lockdowns should be limited on improved Social Security Office (SSO) payment scheme revenue and proactive COVID-19 strategy.</li> <li>We remains optimistic on double-digit growth prospects, driven by SSO's upward price adjustment – which should outweigh the temporary shortfall in the international patient segment. BCH has also seen positive results from its COVID-19 services launch, which could be an alternative revenue source this year. However, we view its main earnings driver as the utilisation rate ramp up at WMC and KH RAM.</li> </ul>
Bangkok Expressway & Metro (BEM TB)	11.50	28.49	<ul> <li>The company has approached the growth stage – especially after traffic resumptions in both expressways and the Blue-Line Mass Rapid Transit (MRT) networks.</li> <li>The strong catalyst ahead is the success in winning the Orange-Line MRT concession as we believe the BEM-led consortium will be the likely bid winner.</li> </ul>
Chularat Hospital (CHG TB)	2.80	16.67	<ul> <li>Chularat Hospital's lowest exposure to the medical tourism segment vs other hospital groups under our coverage and the strong revenue exposure to government healthcare schemes (Social Security Scheme (SSS), National Health Security Office) should see its core operations outlook remain intact during the economic slowdown.</li> <li>The positive impact from the upward payment scheme adjustment by the Social Security Office should outweigh the negative impact from the non-Thai segment due to its higher revenue contribution. We maintain our high single-digit growth forecast on its topline, driven by services expansion in its existing projects and higher utilisation rate of two new hospitals</li> </ul>
CP ALL (CPALL TB)	79.00	17.91	<ul> <li>Still the best-in-class retailer, even though weak 2Q20F results are inevitable – due to a high base in the same period last year</li> <li>But, we expect a gradual recovery of CVS and Siam Makro sales in 2H20, as a V-shaped recovery, thanks to the re-opening of workplaces and schools, as well as increasing road traffic from the domestic tourism boost.</li> <li>As it has the most extensive store network, CP All may strongly benefit the new normal in terms of facilitating delivery of products and services through its developing omni-channel platform.</li> </ul>
Global Power Synergy (GPSC TB)	80.00	11.50	<ul> <li>We expect two deals to be announced this year in 2H20. One is a 40MW portfolio worth THB3bn. The other is a gas-to-power project. Phase 1 of the c.60-1,200MW project is expected to be in the investment range of c.USD360-960m, depending on size and costs</li> <li>We also like GPSC's shift towards being greener. It will also start to produce semi-solid state batteries by November/December – we believe there is strong growth potential in this business segment</li> </ul>
Osotspa (OSP TB)	49.00	17.37	<ul> <li>Robust sales for functional beverage products during COVID-19 pandemic in 2Q20F, mainly C-Vitt Vitamin C drinks, as the market leader with 31% share and it contributes c.9% of the group's revenue.</li> <li>Expect its 2Q20F earnings may slightly weak, before strengthening over 2H20F. The economic impact of COVID-19 may be challenging, but we are optimistic on its product leadership and cost control.</li> <li>Apart from the uptrend profit margins, further earnings drivers in the latter half include the launch numbers of new personal care hygiene products, which prove the firm's success in managing brands to be relevant to current trends and situations, and the planned opening of a new beverage filling facility in Myanmar – to boost production and sales coverage there.</li> </ul>
Siam Cement (SCC TB)	440.00	15.18	<ul> <li>There are three growth drivers including i) an upcycle of petrochemical spreads, ii) a series of new infrastructure projects to start the construction process, and iii) the growth expansion in packaging business especially after SCG Packaging raising funds from IPO.</li> <li>The company's earnings going forward should rely mainly on petrochemical unit's performance normalising to lower levels in 2H20 and growing stronger on a full-year basis in FY21.</li> </ul>





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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain

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29 July 2020



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