

# **Thailand Morning Cuppa**

## **Top Story**

PTT Global Chemical (PTTGC TB, BUY, TP: THB52.00)

Waiting For Demand Recovery In 2H20

Company Update

Maintain BUY, with new THB52.00 TP from THB51.00, upside of 14% and c.2% yield, as we roll over our TP based on 0.8x 2021F P/BV. In the nearer term, commodity spreads look weak. However, we believe 2H20 onwards should see a recovery in demand and hence in prices and spreads. We have revised our 2020F earnings down as the commodity price recovery may not be as strong as we initially anticipated. A risk to our estimates is a second global wave of COVID-19.

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Today's Report: <u>PTT Global Chemical</u>: <u>Waiting For Demand Recovery In 2H20</u> (25 Jun 2020) Previous Report: <u>PTT Global Chemical</u>: <u>Optimisation, Efficiency, And The New Normal</u> (14 May 2020)







Top BUYs			
	TP (THB)	Upside (%)	Catalysts
Advance Info Service (ADVANC TB)	220.00	17.02	<ul> <li>Better profitability due to the TOT litigation settlement (for towers and 2G equipment) that could decrease its network opex by THB3.2bn pa</li> <li>Strong convergence services portfolio, with a low base of fixed broadband customers who should benefit from the shift in the industry's acquisition trends</li> <li>The scaling up of fixed broadband units that expect to turn a profit on EBITDA level this year</li> </ul>
Berli Jucker (BJC TB)	49.00	26.45	<ul> <li>A fully integrated consumer supply chain that may strongly benefit the purchase of necessities during the COVID-19 pandemic</li> <li>Expect favourable 1H20F results, to be driven by both total sales and efficient cost management of its Big C Supercenter and consumer products manufacturing, which have contributed as much as 75% to earnings</li> <li>Better packaging sales (18% of earnings) to be driven by massive runs of aluminium cans production for new local customers and exports to Vietnam post the customer transition period throughout 2019</li> <li>Long-term synergy with its parent TCC Group's aggressive business expansion in Cambodia, Lao, Vietnam, and Myanmar</li> </ul>
Charoen Pokphand Foods (CPF TB)	35.00	12.00	<ul> <li>The uptrend of its core business should be prolonged, given the tighter supply conditions due to the African Swine Fever outbreak in Asia, with relatively low feed costs that remain in place – although Charoen Pokphand Foods should benefit from lower policy rates and a weakening THB</li> <li>Upside from the acquisition of Tesco Thailand and Tesco Malaysia. While we expect the company to enhance its fresh products distribution channel by tapping into the hypermarket network, we think CPF could also ramp up its food services in Tesco's retail space, going forward</li> <li>Other positive synergies include cost savings on logistics network sharing, inventory turnover, and cross-selling between retail trading formats</li> </ul>
Chularat Hospital (CHG TB)	2.80	14.75	<ul> <li>Pure local play for a healthcare provider in Thailand that has limited exposure to the international segment (&lt; 3%)</li> <li>Upward price adjustments from the Social Security Scheme (30% of revenue) will start to fully kick in this year</li> <li>The volume ramp-up of two new projects and expansion in its pipeline should bolster mid-term growth</li> </ul>
PTT Exploration & Production (PTTEP TB)	108.00	16.44	<ul> <li>PTT Exploration &amp; Production is a good proxy for crude oil price. We expect crude oil price to average USD45.00 in 4Q20 We expect OPEC+'s 7.7mbpd production restraint in 2H20 to have a positive impact on the global oil market. We expect delivery to recover, higher-cost producers to shut-in uneconomical wells, and the global inventory to drawdown</li> <li>70% of PTTEP's earnings are from natural gas, which is sold to PTT via long-term take or pay contacts. The natural gas price is indirectly linked with crude oil with time lag of 1-6 months. The remaining portion of its products are liquids, which are sold at the market price of crude oil</li> <li>We expect PTTEP's sales volume to be boosted YOY as a result of its recent acquisitions (Murphy and Partex). We are also positive on its SK410B natural gas find in Malaysia, which may be fast-tracked into development</li> </ul>
Thai Union Group (TU TB)	16.00	30.00	<ul> <li>THB depreciation and low inventory cost on hand should become its key catalyst this year</li> <li>Private labels should see a turnaround post sluggish original equipment manufacturers' orders in 2H19. This was due to customer speculation on low tuna price levels</li> </ul>





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26 June 2020



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