

# **Thailand Morning Cuppa**

# **Top Story**

## Hospitality (UNDERWEIGHT) - DOWNGRADE

Let The Earnings Speak; D/G To UNDERWEIGHT

Sector Update

Cut to UNDERWEIGHT from Neutral. Schemes to boost local tourism look attractive and should shore up tourism operators' losses in the short term. Still, it may be insufficient to turn around 3Q20F-4Q20F earnings as the lack of foreign visitors may continue. We think it is too soon to price in 2021 outlook.

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Today's Report: <u>Hospitality: Let The Earnings Speak; D/G To UNDERWEIGHT</u> (18 Jun 2020)

Previous Report: <u>Hospitality: Facing More Headwinds</u> (27 Jan 2020)

# **Economic Research**

# **Hard Road To Recovery**

Economic Outlook

- While the worst could be over for Thailand given the containment of COVID-19 and the recent easing of lockdown measures we expect the gradual recovery in 2H to be slower than initially expected, dragged down by the tourism industry and private consumption growth.
- The national lockdown has heightened unemployment risks and caused downward pressure on wage growth, which could drag on private consumption growth recovery in 2H, while a sharp decline in foreign tourist arrivals will cut exports services by half in 2020.
- We expect real GDP to fall 4.7% YoY in 2H, compared to a decline of 5.2% YoY in 1H. We cut our full-year GDP forecast, and now expect it to contract 5% YoY in 2020 (from -4% previously) due to a slower-than-expected recovery in 2H. A post-pandemic recovery is likely to be seen in 2021, albeit at a slower and a more gradual pace of 3.3% YoY (from +4% previously).

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Today's Report: <u>Hard Road To Recovery</u> (18 Jun 2020)

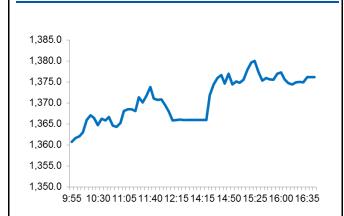
Previous Report: <u>Thailand Looking At Worst Recession Since 1998</u> (1 Apr 2020)







# Chart 1: SET intra-day graph



	Index	Chg	Chg (%)	YTD (%)
Thailand (SET)	1376.18	9.05	0.66%	-12.9%
Thailand (SET50)	914.49	4.97	0.55%	-14.4%
Thailand (SET100)	2020.42	13.61	0.68%	-13.7%
USA (Dow Jones)	26119.61	-170.37	-0.65%	-8.5%
<b>USA</b> (S&P500)	3113.49	-11.25	-0.36%	-3.6%
USA (Nasdaq)	9910.53	14.66	0.15%	10.5%
UK (FTSE)	6253.25	10.46	0.17%	-17.1%
Singapore (FSSTI)	2669.62	2.77	0.10%	-17.2%
Hong Kong (Hang Seng)	24481.41	137.32	0.56%	-13.2%
Japan (Nikkei)	22455.76	-126.45	-0.56%	-5.1%
Malaysia (KLCI)	1526.32	8.61	0.57%	-3.9%
China (SHANGHAI SE)	2935.87	4.12	0.14%	-3.7%
Indonesia (JCI)	4987.78	1.32	0.03%	-20.8%
Foreign Exchange Rates / Oil Market				
USD		Closed	Chg	Chg (%)

Baht (Onshore)	31.13	-0.01	0.03
Yen	106.85	-0.16	0.15
Euro	1.12	0.00	-0.02
Oil Price (USD/barrel)			
Brent	39.95	-0.27	-0.67
Nymex-Crude Light	37.47	-0.49	-1.29
lote: *As at 17 Jun 2020 closing			

Table 1: Key market indices (18 Jun 2020)

		2010	2019	20206	20216
PE (x)		16.25	18.02	20.81	16.42
P/BV (x)		1.74	1.71	1.54	1.47
Yield (%)		3.35	3.26	2.72	3.01
SET Value by investor T	vne: Daily			Sell	Net
<u></u>	, po. 2 ,			(THBm)	(THBm)
Institution			7,607.72	5,524.88	2,082.84
Proprietary			7,428.32	7,271.97	156.35
Foreign			24,043.07	25,903.61	-1,860.54
Retail			32,476.68	32,855.33	-378.65
SET Value by investor T	ima			MTD	YTD
SET Value by Ilivesion 1	уре			(THBm)	(THBm)
Institution				2,027.11	69,613.20
Proprietary					
i iopiiotary				3,747.19	1,217.68
•					1,217.68 -195,570.87
Foreign					,
Foreign Retail	Long	Short	Net	-1,641.76	-195,570.87
Foreign Retail <i>SET50 Index Future</i>	Long 33,517	<b>Short</b> 27,938	Net 5,579	-1,641.76 -4,132.55	-195,570.87 124,739.98
Foreign Retail SET50 Index Future Institution Foreign				-1,641.76 -4,132.55 MTD	-195,570.87 124,739.98 YTD
Foreign Retail SET50 Index Future Institution Foreign	33,517	27,938	5,579	-1,641.76 -4,132.55 MTD 824	-195,570.87 124,739.98 YTD -10,211
Foreign Retail SET50 Index Future Institution Foreign Local	33,517 75,107 101,494	27,938 86,127	5,579 -11,020	-1,641.76 -4,132.55 MTD 824 -39,855	-195,570.87 124,739.98 YTD -10,211 75,455
Foreign Retail SET50 Index Future Institution	33,517 75,107 101,494	27,938 86,127	5,579 -11,020 5,441	-1,641.76 -4,132.55 MTD 824 -39,855 39,031	-195,570.87 124,739.98 YTD -10,211 75,455 -65,244

Note: \*As at 17 Jun 2020 closing









Top BUYs				
	TP (THB)	Upside (%)	Catalysts	
Advance Info Service (ADVANC TB)	220.00	15.18	<ul> <li>Better profitability due to the TOT litigation settlement (for towers and 2G equipment) that could decrease its network opex by THB3.2bn pa</li> <li>Strong convergence services portfolio, with a low base of fixed broadband customers who should benefit from the shift in the industry's acquisition trends</li> <li>The scaling up of fixed broadband units that expect to turn a profit on EBITDA level this year</li> </ul>	
Berli Jucker (BJC TB)	49.00	22.50	<ul> <li>A fully integrated consumer supply chain that may strongly benefit the purchase of necessities during the COVID-19 pandemic</li> <li>Expect favourable 1H20F results, to be driven by both total sales and efficient cost management of its Big C Supercenter and consumer products manufacturing, which have contributed as much as 75% to earnings</li> <li>Better packaging sales (18% of earnings) to be driven by massive runs of aluminium cans production for new local customers and exports to Vietnam post the customer transition period throughout 2019</li> <li>Long-term synergy with its parent TCC Group's aggressive business expansion in Cambodia, Lao, Vietnam, and Myanmar</li> </ul>	
Charoen Pokphand Foods (CPF TB)	35.00	12.00	<ul> <li>The uptrend of its core business should be prolonged, given the tighter supply conditions due to the African Swine Fever outbreak in Asia, with relatively low feed costs that remain in place – although Charoen Pokphand Foods should benefit from lower policy rates and a weakening THB</li> <li>Upside from the acquisition of Tesco Thailand and Tesco Malaysia. While we expect the company to enhance its fresh products distribution channel by tapping into the hypermarket network, we think CPF could also ramp up its food services in Tesco's retail space, going forward</li> <li>Other positive synergies include cost savings on logistics network sharing, inventory turnover, and cross-selling between retail trading formats</li> </ul>	
Chularat Hospital (CHG TB)	2.80	12.00	<ul> <li>Pure local play for a healthcare provider in Thailand that has limited exposure to the international segment (&lt; 3%)</li> <li>Upward price adjustments from the Social Security Scheme (30% of revenue) will start to fully kick in this year</li> <li>The volume ramp-up of two new projects and expansion in its pipeline should bolster mid-term growth</li> </ul>	
PTT Exploration & Production (PTTEP TB)	108.00	15.20	<ul> <li>PTT Exploration &amp; Production is a good proxy for crude oil price. We expect crude oil price to average USD45.00 in 4Q20 We expect OPEC+'s 7.7mbpd production restraint in 2H20 to have a positive impact on the global oil market. We expect delivery to recover, higher-cost producers to shut-in uneconomical wells, and the global inventory to drawdown</li> <li>70% of PTTEP's earnings are from natural gas, which is sold to PTT via long-term take or pay contacts. The natural gas price is indirectly linked with crude oil with time lag of 1-6 months. The remaining portion of its products are liquids, which are sold at the market price of crude oil</li> <li>We expect PTTEP's sales volume to be boosted YOY as a result of its recent acquisitions (Murphy and Partex). We are also positive on its SK410B natural gas find in Malaysia, which may be fast-tracked into development</li> </ul>	
Thai Union Group (TU TB)	16.00	29.03	<ul> <li>THB depreciation and low inventory cost on hand should become its key catalyst this year</li> <li>Private labels should see a turnaround post sluggish original equipment manufacturers' orders in 2H19. This was due to customer speculation on low tuna price levels</li> </ul>	





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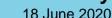
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18 June 2020



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