

Thailand Morning Cuppa

Bulletins

| STOCK/SECTOR | NEWS | COMMENT | RATING |
|---------------------------------|--|--|----------------------------------|
| Tourism | A long holiday in July is being considered to make up for the cancellation of the Songkran festivities, if the COVID-19 situation allows it, the Centre for COVID-19 Situation Administration (CCSA) said on Monday. The Government delayed the Thai New Year festive holiday from 13-15 Apr until further notice due to fears large gatherings and revellers returning home, which could exacerbate the spread of the pandemic. | The possible long holiday in July would be a positive sentiment for the Thai tourism sector, as it may boost the number of domestic travellers in the short term. Amid the historical low season for hotels and social distancing measures in place, we think a handful of upcountry resorts (mainly in Pattaya and Hua Hin) may ramp up occupancy rates to 50% – but only during long holidays and weekends – while the rest could stay at c.20-30, which may still not be sufficient to turn hoteliers' overall operations profitable. | UNDERWEIGHT |
| Central Plaza Hotel (CENTEL TB) | | | CENDEL: SELL, TP: THB16.00 |
| The Erawan Group (ERW TB) | | | ERW: SELL, TP: THB2.10 |
| The Erawan Group (ERW TB) | | | MINT: SELL, TP: THB16.00 |
| Minor International (MINT TB) | The sharp drop in new cases and deaths, the possible end of the emergency decree, and a government attempt to promote local tourism have raised hopes that a long holiday replacing Songkran could be imminent. A CCSA spokesman said keeping the number of new cases and deaths low will be a factor to consider when authorising a replacement for Songkran. (<i>Bangkok Post</i>) | Nonetheless, challenges to the Thai hospitality sector remain. It may not be easy for a quick rebound in foreign guests – the major source market – as the ban on foreign visitors continues on in June, with unlocking possibly being selectively done based on a nation-by-nation basis. As such, hotel operators' biggest losses wait in 2Q20, while the weak travel demand may continue undermining their 3Q20 earnings – putting them in the red. Hence, we maintain our SELL calls on the Thai hotel companies under our coverage. | |

Chart 1: SET intra-day graph


| | Index | Chg | Chg (%) | YTD (%) |
|-----------------------|----------|--------|---------|---------|
| Thailand (SET) | 1352.37 | 9.52 | 0.71% | -14.4% |
| Thailand (SET50) | 901.45 | 5.44 | 0.61% | -15.6% |
| Thailand (SET100) | 1988.88 | 14.27 | 0.72% | -15.1% |
| USA (Dow Jones) | 25475.02 | 91.91 | 0.36% | -10.7% |
| USA (S&P500) | 3055.73 | 11.42 | 0.38% | -5.4% |
| USA (Nasdaq) | 9552.05 | 62.18 | 0.66% | 6.5% |
| UK (FTSE) | 6166.42 | 89.82 | 1.48% | -18.2% |
| Singapore (FSSTI) | 2550.86 | 40.11 | 1.60% | -20.9% |
| Hong Kong (Hang Seng) | 23732.52 | 771.05 | 3.36% | -15.8% |
| Japan (Nikkei) | 22062.39 | 184.50 | 0.84% | -6.7% |
| Malaysia (KLCI) | 1490.14 | 16.89 | 1.15% | -6.2% |
| China (SHANGHAI SE) | 2915.43 | 63.08 | 2.21% | -4.4% |
| Indonesia (JCI) | 4753.61 | UNCHG | UNCHG | -24.5% |

| Foreign Exchange Rates / Oil Market | | | |
|-------------------------------------|--------|-------|---------|
| USD | Closed | Chg | Chg (%) |
| Baht (Onshore) | 31.66 | 0.00 | 0.00 |
| Yen | 107.52 | -0.07 | 0.07 |
| Euro | 1.11 | 0.00 | -0.08 |
| Oil Price (USD/barrel) | | | |
| Brent | 37.25 | 0.62 | 1.69 |
| Nymex-Crude Light | 35.46 | 0.02 | 0.06 |

Note: *As at 1 Jun 2020 closing

Table 1: Key market indices (2 Jun 2020)

| SET | 2017 | 2018 | 2019 | 2020F |
|-----------|-------|-------|-------|-------|
| PE (x) | 17.60 | 16.25 | 20.13 | 16.10 |
| P/BV (x) | 2.03 | 1.74 | 1.52 | 1.45 |
| Yield (%) | 2.80 | 3.35 | 2.78 | 3.07 |

| SET Value by investor Type: Daily | | Sell (THBm) | Net (THBm) |
|-----------------------------------|-----------|-------------|------------|
| Institution | 7,572.77 | 6,174.35 | 1,398.41 |
| Proprietary | 6,050.33 | 5,633.97 | 416.36 |
| Foreign | 22,721.11 | 21,327.19 | 1,393.92 |
| Retail | 28,810.46 | 32,019.15 | -3,208.70 |

| SET Value by investor Type | | MTD (THBm) | YTD (THBm) |
|----------------------------|--|------------|-------------|
| Institution | | 1,398.41 | 68,984.50 |
| Proprietary | | 416.36 | -2,113.15 |
| Foreign | | 1,393.92 | -192,535.19 |
| Retail | | -3,208.70 | 125,663.83 |

| SET50 Index Future | Long | Short | Net | MTD | YTD |
|--------------------|--------|--------|--------|--------|----------|
| Institution | 33,069 | 25,840 | 7,229 | 7,229 | -3,806 |
| Foreign | 52,968 | 55,408 | -2,440 | -2,440 | 112,870 |
| Local | 65,669 | 70,458 | -4,789 | -4,789 | -109,064 |

| Foreign Fund Flows (USDm) | | MTD | YTD | YoY | |
|---------------------------|------|------|------|---------|---------|
| Thailand | 43.8 | 43.8 | 43.8 | -6018.9 | -2369.6 |

Note: *As at 1 Jun 2020 closing

Top BUYs

| | TP (THB) | Upside (%) | Catalysts |
|--|-------------|---------------|---|
| Advance Info Service (ADVANC TB) | 220.00 | 14.88 | <ul style="list-style-type: none"> Better profitability due to the TOT litigation settlement (for towers and 2G equipment) that could decrease its network opex by THB3.2bn pa Strong convergence services portfolio, with a low base of fixed broadband customers who should benefit from the shift in the industry's acquisition trends The scaling up of FBB units that expect to turn profit on EBITDA level this year |
| Berli Jucker (BJC TB) | 49.00 | 16.67 | <ul style="list-style-type: none"> A fully integrated consumer supply chain that may strongly benefit the purchase of necessities during the COVID-19 pandemic Expect favourable 1H20F results, to be driven by both total sales and efficient cost management of its Big C Supercenter and consumer products manufacturing, which have contributed as much as 75% to earnings Better packaging sales (18% of earnings) to be driven by massive runs of aluminium cans production for new local customers and exports to Vietnam post the customer transition period throughout 2019 Long-term synergy with its parent TCC Group's aggressive business expansion in Cambodia, Lao, Vietnam, and Myanmar |
| Charoen Pokphand Foods (CPF TB) | 35.00 | 11.11 | <ul style="list-style-type: none"> The uptrend of its core business should be prolonged, given the tighter supply conditions due to the African Swine Fever outbreak in Asia, with relatively low feed costs that remain in place – although Charoen Pokphand Foods should benefit from lower policy rates and a weakening THB Upside from the acquisition of Tesco Thailand and Tesco Malaysia. While we expect the company to enhance its fresh products distribution channel by tapping into the hypermarket network, we think CPF could also ramp up its food services in Tesco's retail space, going forward Other positive synergies include cost savings on logistics network sharing, inventory turnover, and cross-selling between retail trading formats |
| Chularat Hospital (CHG TB) | 2.80 | 9.38 | <ul style="list-style-type: none"> Pure local play for a healthcare provider in Thailand that has limited exposure to the international segment (< 3%) Upward price adjustments from the Social Security Scheme (30% of revenue) will start to fully kick in this year The volume ramp-up of two new projects and expansion in its pipeline should bolster mid-term growth |
| Global Power Synergy (GPSC TB) | 80.00 | 4.23 | <ul style="list-style-type: none"> We expect two deals to be announced this year in 2H20. One is a 40MW portfolio worth THB3bn. The other is a gas-to-power project. Phase 1 of the c.60-1,200MW project is expected to be in the investment range of c.USD360-960m, depending on size and costs We also like GPSC's shift towards being greener. It will also start to produce semi-solid state batteries by November/December – we believe there is strong growth potential in this business segment |
| PTT Exploration & Production (PTTEP TB) | 108.00 | 24.50 | <ul style="list-style-type: none"> PTT Exploration & Production is a good proxy for crude oil price. We expect crude oil price to average USD45.00 in 4Q20 We expect OPEC+'s 7.7mbpd production restraint in 2H20 to have a positive impact on the global oil market. We expect delivery to recover, higher-cost producers to shut-in uneconomical wells, and the global inventory to drawdown 70% of PTTEP's earnings are from natural gas, which is sold to PTT via long-term take or pay contracts. The natural gas price is indirectly linked with crude oil with time lag of 1-6 months. The remaining portion of its products are liquids, which are sold at the market price of crude oil We expect PTTEP's sales volume to be boosted YOY as a result of its recent acquisitions (Murphy and Partex). We are also positive on its SK410B natural gas find in Malaysia, which may be fast-tracked into development |
| Thai Union Group (TU TB) | 16.00 | 19.40 | <ul style="list-style-type: none"> THB depreciation and low inventory cost on hand should become its key catalyst this year Private labels should see a turnaround post sluggish original equipment manufacturers' orders in 2H19. This was due to customer speculation on low tuna price levels |

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