

Thailand Morning Cuppa

Top Story

Land & Houses (LH TB, BUY, TP: THB11.00)

Robust On All Fronts; Reiterate BUY Company Update

Reiterate BUY, new SOP-based TP of THB11.00 from THB11.50, 27% upside with and c.8% FY20F yield. Land & Houses has the edge over its peers – especially when the industry has to weather a low cycle. Its diverse types of property projects lends this developer strength in being able to mitigate the negatives and sustain earnings growth.

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Today's Report: <u>Land & Houses : Robust On All Fronts; Reiterate BUY</u> (5 Mar 2020) Previous Report: <u>Land & Houses : Looking Forward To a Stronger 4Q19; BUY</u> (5 Nov 2019)

Other Story

Home Product Center (HMPRO TB, TAKE PROFIT, TP: THB13.70)

Inevitable Slowdown; Keep TAKE PROFIT

Company Update

Stay TAKE PROFIT with new FY20F THB13.70 TP from THB16.00, 0% upside and 3% yield. We expect Home Product Center's SSSG to turn negative and generate smaller earnings growth this year, as the weak economic conditions may only allow it to improve efficiencies to boost profit margins. We expect its 1H20 outlook to remain unattractive and suggest that investors look back at HMPRO at the <25x FY20F P/E (-1SD) level.

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Today's Report: <u>Home Product Center : Inevitable Slowdown; Keep TAKE PROFIT</u> (4 Mar 2020) Previous Report: <u>Home Product Center : Challenging Sales Outlook; TAKE PROFIT</u> (7 Nov 2019)





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SET	2017	2018	2019	2020F
PE (x)	17.60	16.25	14.56	13.28
P/BV (x)	2.03	1.74	1.46	1.40
Yield (%)	2.80	3.35	3.52	3.70
SET Value by investor Type: Daily	V			
		Buy	Sell	Net
		(THBm)	(THBm)	(THBm)
Institution		6,530.45	5,807.77	722.68
Proprietary		6,441.33	8,659.23	-2,217.90
Foreign		25,307.18	24,061.24	1,245.94
Retail		20,308.00	20,058.72	249.28
SET Value by investor Type				
			MTD	YTD
			(THBm)	(THBm)
Institution			12,359.74	-3,902.35
Proprietary			-2,458.68	-3,241.02
Foreign			-8,405.60	-45,356.88
Retail			-1,495.46	52,500.24
SET50 Index Future				
Long	Short	Net	MTD	YTD
Institution 48,436	42,959	5,477	1,324	-14,298
Foreign 92,189	98,182	-5,993	17,718	49,661
Local 146,794	146,278	516	-19,042	-35,363
Foreign Fund Flows (USDm)				
Daily	WTD	MTD	YTD	ΥοΥ
Thailand 39.7	-267.8	-267.8	-1456.6	4468.1
ote: *As at 4 Mar 2020 closing				

Table 1: Key market indices (5 Mar 2020)

	Index	Chg	% Chg	% YTD
SET	1378.61	3.59	0.26%	-12.7%
SET50	928.25	UNCHG	UNCHG	-13.1%
SET100	2033.22	2.47	0.12%	-13.2%
Dow Jones	27090.86	1173.45	4.53%	-5.1%
S&P500	3130.12	126.75	4.22%	-3.1%
Nasdaq	9018.09	334.00	3.85%	0.5%
FTSE	6815.59	97.39	1.45%	-9.6%
FSSTI	3025.03	5.47	0.18%	-6.1%
Hang Seng	26222.07	-62.75	-0.24%	-7.0%
Nikkei	21100.06	17.33	0.08%	-10.8%
KLCI	1489.95	11.31	0.76%	-6.2%
SHANGHAI SE	3011.67	18.77	0.63%	-1.3%
JCI	5650.14	131.51	2.38%	-10.3%
Key Statistics				
Foreign Exchange F	Rates / Oil M			
USD		Closed	Chg.	%Chg.
Baht (Onshore)		31.47	0.02	-0.08
Yen		112.00	-0.10	0.09
Euro		1.08	0.00	0.03
Oil Price (USD/barre	el)		0.57	
Brent		58.50	-0.57	-0.96
Nymex-Crude Light		53.68	-0.20	-0.37
Note: *As at 4 Mar 2020 clos	ing			





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Top BUYs			
	TP (THB)	Upside	Catalysts
Advance Info Service (ADVANC TB)	250.00	(%) 25.31	 Better profitability due to the TOT litigation settlement (for towers and 2G equipment) that could decrease its network opex by THB3.2bn pa. Strong convergence services portfolio, with a low base of fixed broadband customers who should benefit from the shift in the industry's acquisition trends. Solid balance sheet and cash flow that could be a safeguard against uncertainties during the spectrum auction.
Bangkok Bank (BBL TB)	205.00	52.42	 Improved sustainable earnings growth prospects, underpinned by continued loan growth, lower provisions, and efficient cost management. Sustainable earnings growth prospects, underpinned by continued loan growth, lower provisions, and efficient cost management. Moderate fee income growth is supported by the collaboration with AIA and less impact from the online fee waiver. ROE is trending up to 9-9.2% in 2019-2020 from the low level at 8.5% in 2017. As the top corporate lender, BBL is likely to gain the most benefits from the infrastructure investment cycle to shore up loans growth.
Bangkok Chain Hospital (BCH TB)	21.50	55.80	 A leading private hospital and the Social Security Office (SSO) scheme's largest service provider. Enhanced its customer base to capture the upper-end and international patient segments. Key growth drivers are upcoming price adjustment and clearer payment policy from the SSO, higher revenue intensity from larger portion of cash patients who come for complicated cases, as well as better volume growth from upcoming new facilities and higher utilisation of World Medical Centre.
Central Pattana (CPN TB)	79.00	41.07	 Following the online retail trend, the malls of Central Pattana – Thailand's No.1 shopping mall developer – are likely to become the centre of consumer lifestyle and activities. Expect better YoY earnings growth in 4Q19F compared to the previous quarter, to be driven by the major transfer of its three sold-out, high-rise residential projects. Loans refinancing may lower Grand Canal Land's cost of debts by c.0.5ppts by the final quarter this year, benefitting Central Pattana's interest expenses. Potentially, c.THB1.75bn net extra gains from the asset spin-offs to its REIT may be recorded in 1H20.
CP All (CPALL TB)	84.00	21.74	 Its 7-Eleven convenience store outlook is likely on track – CP All continues to open new stores at the same 700 outlets pa rate it has undertaken so far, to enjoy sales from ongoing launches of new merchandise and the attractive stamp campaign, along with a recovery of service income thanks to rising transactions of its banking agent service. Siam Makro's product and customer developments play vital roles for the improvement of its operations, which have boosted sales and operating leverage. The factors help limit the impact of rising opex due to its overseas expansion. Expect stronger earnings growth of 13% in 2020F to be driven by both the 7-Eleven and Siam Makro segments.
CH Karnchang (CK TB)	26.00	34.72	 With a small orderbook worth about THB37bn, the company has three construction projects. Remaining orders that can generate significant revenue in the near term include the mechanical & engineering system procurement contract for the Blue-Line Mass Rapid Transit (MRT) extension, Orange-Line MRT construction works under a JV with Sino-Thai Engineering & Construction, and the Xayaburi hydropower project in Laos. CK has signed new orderbooks worth about THB6bn from the Rama III-Dao Khanong Expressway. The company's opportunity to grow its orderbook will arise when high-speed railway network linking three international airports is scheduled for an upcoming contract signing.





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Top BUYs			
	TP	Upside	Catalysts
	(THB)	(%)	etta. joto
Electricity Generating (EGCO TB)	394.00	40.71	 We like this company for its relatively low gearing of 1x D/E and cash on hand of THB20.6bn, which we believe will support further growth in the overseas market. We expect 2020F earnings to be boosted by 10% to THB12.8bn, as two large scale projects have already commenced in 4Q19: The 500MW San Buenaventura Power in the Philippines and 1,285MW Xayaburi hydro-electric power plant in Laos.
Osotspa (OSP TB)	49.00	13.95	 Osotspa's organisational streamlining by its new management team has effectively turned the company from a family business to a professionally run entity. Local and overseas activities to help driving topline sales, the launch of new products to capture consumer demands, expansion of production facilities, and distribution coverage abroad – mainly in Myanmar – to strengthen its leading position there. Its key business strategy – premiumisation of new products and corporate cost-savings programme – should be the key factors that help boost GPM and keep opex under control. Expect stronger earnings growth of 16% in 2020F vs 14% in 2019F.
PTT Exploration & Production (PTTEP TB)	147.00	33.64	 The company's products are both directly and indirectly linked to crude oil prices, so it remains South-East Asia's best proxy to crude oil prices. We expect higher sales volume while costs remain stable. Its Leng Lebah (SK410B) field currently has estimated total resources at 2tcf. PTTEP expects to drill another nearby well in 2Q20. It is possible that another 2-3tcf can be found. This project could potentially be commercialised by 1Q25, as it could use shared existing facilities within the area. Assuming 30%-100% of 2tcf is proved reserves, this project could add c.THB3.50-11.50 per share to PTTEP's current valuation.
Siam Cement (SCC TB)	400.00	25.39	 Among Siam Cement's major businesses, the cement & building materials division – along with the packaging wing – will somehow mitigate the heavy impact on the petrochemical business. This is based on management's guideline of proactive long-term measures to cope with macroeconomic uncertainties, eg the US-China trade war. While demand for cement has picked up since 3Q18, the company should leverage on this situation by introducing new high-value-added products in building materials and expanding its retail outlet network via partnerships made in major provincial cities.
Star Petroleum Refining (SPRC TB)	10.70	46.58	 We like this company as share price has been depressed for most of 2019F due to its 45-day planned maintenance shutdown in 4Q19. After planned maintenance, we will see its refining capacity increase from 165kbpd to 175kbpd. We see earnings are set for a rebound, from net loss THB1.9bn for 2019F to net profit of THB5.0bn. The company has minimal debt, currently at USD51.8m temporary short-term debt. With its strong financial position, we believe the company is well placed for further expansion or diversification. We believe SPRC will make an announcement of its plans to expand into new business in 2Q20F. This new business, we believe, will be within its core competence and possibly downstream petrochemicals business.
WHA Corp (WHA TB)	4.85	68.40	 WHA is the proxy in industrial estates to benefit from e-commerce in Thailand. After the company's successful deal with Alibaba, its key strength in premium warehouses should make it an attractive option for e-commerce players, especially from China. The stronger inflow of foreign direct investments (FDIs) into Thailand should bear fruit in 2019, when investors make decisions on the Eastern Economic Corridor's 10 target industries. Good signals from Chinese FDI investors, as they are requesting visits to WHA's project sites, especially for smart electronics, auto parts for electric vehicles, robotics, and food for the future.





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