

Thailand Morning Cuppa

Top Story

PTT Exploration & Production (PTTEP TB, BUY, TP: THB147.00)

An Eventful Year Ahead

Maintain BUY and TP THB147.00/share, 17% upside plus c.4% yield. Analyst meeting highlighted 2020F to see sales volume boosted while natural gas price weakened. Gas to power project in Myanmar and Chevron's dispute on decommissioning costs remain under negotiations. We are upbeat on the prospects of SK410B, where further drilling could raise its reserves. We expect PTTEP to bid (and could win) for Round 23 exploration bidding, which should start in March. Winners are expected to be announced by end-2020.

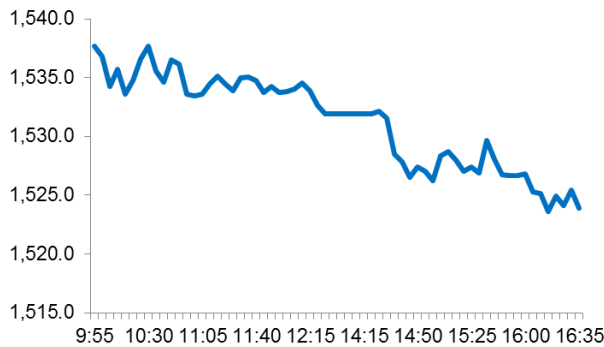
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[Today's Report: PTT Exploration & Production : An Eventful Year Ahead \(12 Feb 2020\)](#)

[Previous Report: PTT Exploration & Production : Strong Headwinds Ahead \(31 Jan 2020\)](#)

Bulletin

STOCK/SECTOR	NEWS	COMMENT	RATING
Minor International (MINT TB)	<p>Minor Hotels Group, the hospitality subsidiary of Minor International, has set a five-year plan with an aim to have 650-700 properties by 2024.</p> <p>Dillip Rajakarier, Chief Executive of Minor International Group and Minor Hotels, said the company recorded strong growth for 9M19, thanks to the consolidation of NH Hotel Group and the implementation of an asset recycling strategy, selling mature assets and leasing them back to offset debt and lower leverage.</p> <p>"The sale and leaseback scheme is one way to strengthen our performance," Rajakarier said. "We can reduce our debts and continue to operate the assets for the next 60 years under lease agreements."</p> <p>In 2016, the company acquired 14 hotels in Europe from the Tivoli portfolio worth a combined EUR290m. Minor later injected EUR15m for renovation and double EBITDA before selling three hotels for a combined price of EUR313m last year.</p> <p>This strategy has provided adequate capital for expansion. Minor is diversifying to balance its portfolio across brands outside Europe, avoiding dependence on a specific market. The Middle East is a focus for Minor Hotels, with 18 hotels under the Anantara, Avani, Tivoli and Oaks brands in the region.</p> <p>Rajakarier said 28 hotels in Thailand have been affected by the THB's appreciation, prompting the group to seek solutions to potential decline in bookings. The strong THB remains a challenge for hoteliers. Minor Hotels would have to drop room rates to increase occupancy rates. Value-added campaigns during off-peak periods, such as giving extra nights, could help extend the length of stay, which has shrunk from 14 days to 10 days. The company expects to raise additional income from food and beverage and spa services when guests stay longer as a means to bridge the gap. (<i>Bangkok Post</i>)</p>	<p>We believe the asset recycling would effectively help Minor to expand its hotel portfolio to achieve its long-term target. The scheme would lower its leverage and expand debt financing ability to support further acquisition opportunities going forward, which is one of the company's key growth strategies. Extra gains from the asset spin-offs would also be realised from time to time, as short-term catalysts.</p> <p>Amidst weak tourism sentiment in Thailand, we believe Minor would see the least impact compared with other Thai hospitality stocks under our coverage, thanks to its global company stance. Minor earned as small as c.8% of total revenue from its owned hotels in Thailand last year, while a major share of 45% came from properties in Europe and Latin America – where the flu spread is still limited currently and Chinese guests are an unlikely key source market for its properties in these regions.</p> <p>Its acquisition of NH Hotels at end-2018 also helped offset its weakening outlook for quick-service restaurant business amidst intense competition from online food aggregators in Thailand. Note that Minor's food revenue saw a material decline to c.20% in 2019 from 29% the previous year.</p>	BUY, TP: THB48.00

Chart 1: SET intra-day graph


SET	2017	2018	2019	2020F
PE (x)	17.60	16.25	15.51	14.26
P/BV (x)	2.03	1.74	1.60	1.52
Yield (%)	2.80	3.35	3.30	3.48

SET Value by investor Type: Daily

	Buy (THBm)	Sell (THBm)	Net (THBm)
Institution	5,738.15	6,742.02	-1,003.88
Proprietary	6,628.81	6,610.04	18.77
Foreign	22,537.11	21,989.09	548.02
Retail	17,715.07	17,277.98	437.09

SET Value by investor Type

	MTD (THBm)	YTD (THBm)
Institution	7,876.74	-4,464.33
Proprietary	-911.57	-1,732.62
Foreign	-5,644.07	-22,946.52
Retail	-1,321.10	29,143.47

SET50 Index Future

	Long	Short	Net	MTD	YTD
Institution	36,304	36,366	-62	6,750	17,970
Foreign	52,090	52,718	-628	15,076	-29,235
Local	89,102	88,412	690	-21,826	11,265

Foreign Fund Flows (USDm)

	Daily	WTD	MTD	YTD	YoY
Thailand	17.5	17.5	-181.6	-743.6	5180.0

Note: *As at 11 Feb 2020 closing

Table 1: Key market indices (12 Feb 2020)

	Index	Chg	% Chg	% YTD
SET	1523.93	-11.31	-0.74%	-3.5%
SET50	1021.95	-8.95	-0.87%	-4.4%
SET100	2238.11	-19.56	-0.87%	-4.4%
Dow Jones	29276.34	-0.48	0.00%	2.6%
S&P500	3357.75	5.66	0.17%	3.9%
Nasdaq	9638.94	10.55	0.11%	7.4%
FTSE	7499.44	52.56	0.71%	-0.6%
FSSTI	3175.57	12.42	0.39%	-1.5%
Hang Seng	27583.88	342.54	1.26%	-2.1%
Nikkei	23685.98	UNCHG	UNCHG	0.1%
KLCI	1551.48	8.68	0.56%	-2.3%
SHANGHAI SE	2901.67	11.19	0.39%	-4.9%
JCI	5954.40	2.31	0.04%	-5.5%

Key Statistics
Foreign Exchange Rates / Oil Market

USD	Closed	Chg.	%Chg.
Baht (Onshore)	31.20	-0.06	0.19
Yen	109.84	0.05	-0.05
Euro	1.09	0.00	0.03
Oil Price (USD/barrel)			
Brent	54.03	1.06	2.00
Nymex-Crude Light	50.12	0.18	0.36

Note: *As at 11 Feb 2020 closing

Top BUYs

	TP (THB)	Upside (%)	Catalysts
Advance Info Service (ADVANC TB)	250.00	27.23	<ul style="list-style-type: none"> Better profitability due to the TOT litigation settlement (for towers and 2G equipment) that could decrease its network opex by THB3.2bn pa. Strong convergence services portfolio, with a low base of fixed broadband customers who should benefit from the shift in the industry's acquisition trends. Solid balance sheet and cash flow that could be a safeguard against uncertainties during the spectrum auction.
Bangkok Bank (BBL TB)	205.00	39.93	<ul style="list-style-type: none"> Improved sustainable earnings growth prospects, underpinned by continued loan growth, lower provisions, and efficient cost management. Sustainable earnings growth prospects, underpinned by continued loan growth, lower provisions, and efficient cost management. Moderate fee income growth is supported by the collaboration with AIA and less impact from the online fee waiver. ROE is trending up to 9-9.2% in 2019-2020 from the low level at 8.5% in 2017. As the top corporate lender, BBL is likely to gain the most benefits from the infrastructure investment cycle to shore up loans growth.
Bangkok Chain Hospital (BCH TB)	21.50	38.71	<ul style="list-style-type: none"> A leading private hospital and the Social Security Office (SSO) scheme's largest service provider. Enhanced its customer base to capture the upper-end and international patient segments. Key growth drivers are upcoming price adjustment and clearer payment policy from the SSO, higher revenue intensity from larger portion of cash patients who come for complicated cases, as well as better volume growth from upcoming new facilities and higher utilisation of World Medical Centre.
Central Pattana (CPN TB)	79.00	28.98	<ul style="list-style-type: none"> Following the online retail trend, the malls of Central Pattana – Thailand's No.1 shopping mall developer – are likely to become the centre of consumer lifestyle and activities. Expect better YoY earnings growth in 4Q19F compared to the previous quarter, to be driven by the major transfer of its three sold-out, high-rise residential projects. Loans refinancing may lower Grand Canal Land's cost of debts by c.0.5ppts by the final quarter this year, benefitting Central Pattana's interest expenses. Potentially, c.THB1.75bn net extra gains from the asset spin-offs to its REIT may be recorded in 1H20.
CP All (CPALL TB)	95.00	32.40	<ul style="list-style-type: none"> Its 7-Eleven convenience store outlook is likely on track – CP All continues to open new stores at the same 700 outlets pa rate it has undertaken so far, to enjoy sales from ongoing launches of new merchandise and the attractive stamp campaign, along with a recovery of service income thanks to rising transactions of its banking agent service. Siam Makro's product and customer developments play vital roles for the improvement of its operations, which have boosted sales and operating leverage. The factors help limit the impact of rising opex due to its overseas expansion. Expect stronger earnings growth of 13% in 2020F to be driven by both the 7-Eleven and Siam Makro segments.
CH Karnchang (CK TB)	26.00	22.07	<ul style="list-style-type: none"> With a small orderbook worth about THB37bn, the company has three construction projects. Remaining orders that can generate significant revenue in the near term include the mechanical & engineering system procurement contract for the Blue-Line Mass Rapid Transit (MRT) extension, Orange-Line MRT construction works under a JV with Sino-Thai Engineering & Construction, and the Xayaburi hydropower project in Laos. CK has signed new orderbooks worth about THB6bn from the Rama III-Dao Khanong Expressway. The company's opportunity to grow its orderbook will arise when high-speed railway network linking three international airports is scheduled for an upcoming contract signing.

Top BUYs

	TP (THB)	Upside (%)	Catalysts
Electricity Generating (EGCO TB)	394.00	28.34	<ul style="list-style-type: none"> We like this company for its relatively low gearing of 1x D/E and cash on hand of THB20.6bn, which we believe will support further growth in the overseas market. We expect 2020F earnings to be boosted by 10% to THB12.8bn, as two large scale projects have already commenced in 4Q19: The 500MW San Buenaventura Power in the Philippines and 1,285MW Xayaburi hydro-electric power plant in Laos.
Osotspa (OSP TB)	49.00	10.73	<ul style="list-style-type: none"> Osotspa's organisational streamlining by its new management team has effectively turned the company from a family business to a professionally run entity. Local and overseas activities to help driving topline sales, the launch of new products to capture consumer demands, expansion of production facilities, and distribution coverage abroad – mainly in Myanmar – to strengthen its leading position there. Its key business strategy – premiumisation of new products and corporate cost-savings programme – should be the key factors that help boost GPM and keep opex under control. Expect stronger earnings growth of 16% in 2020F vs 14% in 2019F.
PTT Explore & Production (PTTEP TB)	147.00	17.13	<ul style="list-style-type: none"> The company's products are both directly and indirectly linked to crude oil prices, so it remains South-East Asia's best proxy to crude oil prices. We expect higher sales volume while costs remain stable. Its Leng Lebah (SK410B) field currently has estimated total resources at 2tcf. PTTEP expects to drill another nearby well in 2Q20. It is possible that another 2-3tcf can be found. This project could potentially be commercialised by 1Q25, as it could use shared existing facilities within the area. Assuming 30%-100% of 2tcf is proved reserves, this project could add c.TH3.50-11.50 per share to PTTEP's current valuation.
Siam Cement (SCC TB)	400.00	8.99	<ul style="list-style-type: none"> Among Siam Cement's major businesses, the cement & building materials division – along with the packaging wing – will somehow mitigate the heavy impact on the petrochemical business. This is based on management's guideline of proactive long-term measures to cope with macroeconomic uncertainties, eg the US-China trade war. While demand for cement has picked up since 3Q18, the company should leverage on this situation by introducing new high-value-added products in building materials and expanding its retail outlet network via partnerships made in major provincial cities.
Star Petroleum Refining (SPRC TB)	10.30	15.08	<ul style="list-style-type: none"> We like this company as share price has been depressed for most of 2019F due to its 45-day planned maintenance shutdown in 4Q19. After planned maintenance, we will see its refining capacity increase from 165kbpd to 175kbpd. We see earnings are set for a rebound, from net loss THB1.9bn for 2019F to net profit of THB5.0bn. The company has minimal debt, currently at USD51.8m temporary short-term debt. With its strong financial position, we believe the company is well placed for further expansion or diversification. We believe SPRC will make an announcement of its plans to expand into new business in 2Q20F. This new business, we believe, will be within its core competence and possibly downstream petrochemicals business.
WHA Corp (WHA TB)	4.85	46.97	<ul style="list-style-type: none"> WHA is the proxy in industrial estates to benefit from e-commerce in Thailand. After the company's successful deal with Alibaba, its key strength in premium warehouses should make it an attractive option for e-commerce players, especially from China. The stronger inflow of foreign direct investments (FDIs) into Thailand should bear fruit in 2019, when investors make decisions on the Eastern Economic Corridor's 10 target industries. Good signals from Chinese FDI investors, as they are requesting visits to WHA's project sites, especially for smart electronics, auto parts for electric vehicles, robotics, and food for the future.

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